

OCT 2011 TREM REPORT

SEDGWICK COUNTY

BUILDING UNITS - OCTOBER

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2010	2011		2010	2011		2010	2011		2010	2011	
Wichita	29	32	+11%	22	4	-82%	--	--	--	\$4,483,472	\$6,209,225	+39%
Derby	3	3	--	--	--	--	--	--	--	\$ 608,000	\$ 470,000	-23%
Colwich	0	0	--	--	--	--	--	--	--	0	0	--
Haysville	1	0	-100%	--	--	--	--	--	--	\$ 128,500	0	-100%
Mulvane	0	0	--	--	--	--	--	--	--	0	0	--
Valley Center	0	2	+200%	--	--	--	--	--	--	0	\$ 240,000	+100%
Maize	0	3	+300%	--	--	--	--	--	--	0	\$1,356,000	+100%
Park City	2	0	-200%	--	--	--	--	--	--	\$ 280,100	0	-100%
Cheney	0	1	+100%	--	--	--	--	--	--	0	\$ 170,000	+100%
Sedgwick Co.	12	11	-9%	--	--	--	--	--	--	\$2,959,000	\$2,673,050	-10%
Andover	5	2	-60%	--	--	--	--	--	--	\$ 489,093	\$ 566,225	+16%
Augusta	2	0	-200%	--	--	--	--	--	--	\$ 259,184	0	-100%
El Dorado	1	0	-100%	--	--	--	--	--	--	\$ 80,000	0	-100%
Rose Hill	1	3	+200%	--	--	--	--	--	--	\$ 60,000	\$ 765,301	+1176%
Bel Aire	0	0	--	0	4	+400%	--	--	--	0	\$ 618,099	+100%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2010	2011		2010	2011		2010	2011	
Wichita	617	428	-31%	542	403	-26%	\$58,783,872	\$66,481,570	+13%
Derby	76	77	+1%	74	58	-22%	\$11,187,433	\$10,964,777	-2%
Colwich	1	2	+100%	1	1	--	\$ 138,500	\$ 150,000	+8%
Haysville	16	10	-44%	14	7	-50%	\$ 1,794,800	\$ 1,108,000	-38%
Mulvane	3	44	+1367%	3	14	+367%	\$ 685,000	\$ 4,826,867	+605%
Valley Center	26	14	-46%	22	13	-41%	\$ 3,631,625	\$ 876,800	-762%
Maize	40	75	+88%	33	27	-18%	\$ 5,774,427	\$11,104,684	+92%
Park City	22	15	-32%	22	15	-32%	\$ 2,732,950	\$ 2,615,350	-4%
Cheney	12	23	+92%	5	5	--	\$ 1,165,000	\$ 1,159,388	--
Sedgwick Co.	61	58	-5%	61	58	-5%	\$15,019,555	\$14,923,990	-1%
Andover	59	82	+39%	54	60	+11%	\$13,070,746	\$20,351,295	+56%
Augusta	18	12	-33%	14	11	-21%	\$ 1,345,119	\$ 1,071,022	-20%
El Dorado	17	6	-65%	17	5	-71%	\$ 1,896,000	\$ 625,000	-67%
Rose Hill	7	6	-14%	7	6	-14%	\$ 1,292,524	\$ 1,558,370	+21%
Bel Aire	9	6	-33%	8	3	-63%	\$ 1,462,726	\$ 817,099	-44%

MORTGAGES

	2010	2011	
OCTOBER			
Mortgages	1,875	1,647	-13%
Consideration	\$202,545,610	\$163,082,546	-20%
Deeds	1,368	1,273	-7%
YEAR TO DATE			
Mortgages	16,478	14,067	-15%
Consideration	\$1,672,109,820	\$1,951,579,401	+17%
Deeds	14,930	14,076	-6%

FORECLOSURES

	2011	2010	2009	2008	2007
Current Month	223	205	219	180	178
Year to date	1845	2137	2082	1719	1647

Our Offices will be closed:
 Friday, November 11, 2011
 Thursday, November 24, 2011
 Friday, November 25, 2011
 Monday, December 26, 2011

TREM CONTACT

Mark Moss
 TEL 316.992.9008
 EMAIL mmoss@security1stks.com



Security 1st Title

434 N Main, Wichita KS 67202

316.267.8371 www.security1stks.com

RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

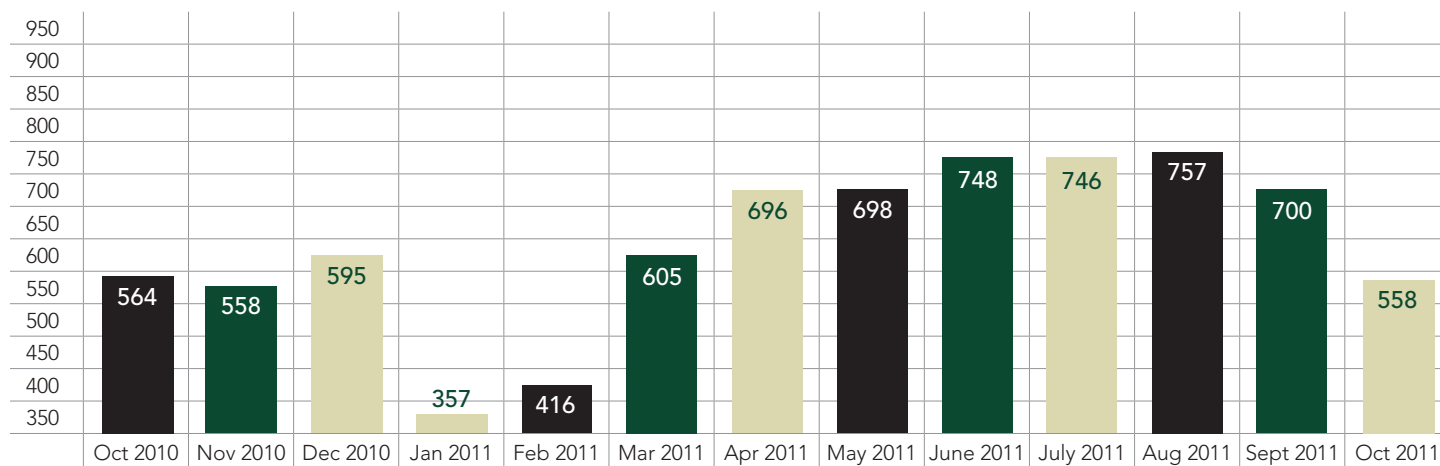
Lender	No.	Total Amount	Conventional	FHA	VA	Other
BANK OF AMERICA	39	\$5,158,876	28	8	3	0
BANK OF OK	13	\$2,169,788	7	6	0	0
BNC NAT'L BK	35	\$5,709,257	16	17	2	0
CAPITOL FSB	94	\$13,359,036	92	2	0	0
CITY/WICHITA NBRHD IM-	26	\$112,557	26	0	0	0
CREDIT UNION/AMERICA	45	\$5,277,250	45	0	0	0
EMPRISE BK	16	\$1,686,321	16	0	0	0
EQUITY BK	14	\$2,198,310	10	2	2	0
FIDELITY BK	80	\$10,573,752	46	27	7	0
GARDEN PLAIN ST BK	14	\$1,967,341	14	0	0	0
HUTCHINSON CU	10	\$1,430,800	10	0	0	0
INTRUST BK	66	\$6,953,481	62	3	1	0
JP MORGAN CHASE BK	31	\$3,514,710	29	1	1	0
KANSAS ST BK/MANHATTAN	20	\$2,994,620	19	0	1	0
LEGACY BK	25	\$3,611,142	24	0	1	0
MERITRUST CU	28	\$3,430,070	28	0	0	0
METLIFE HM LNS	48	\$7,494,178	26	21	1	0
MIDAMERICAN CU	12	\$1,548,900	12	0	0	0
OPEN MTG	24	\$3,078,450	13	10	1	0
PRIMARY RESID'L MTG	13	\$1,353,426	6	7	0	0
PULASKI BK	25	\$3,221,449	12	11	2	0
QUICKEN LNS	35	\$5,173,004	13	12	10	0
REGENT FIN'L	37	\$4,588,085	11	21	5	0
ROSE HILL BK	10	\$379,725	10	0	0	0
UNITED FIDELITY FNDG	11	\$1,275,384	5	6	0	0
UNKNOWN	10	\$781,397	0	0	0	10
USAA	11	\$1,894,641	5	0	6	0
VERUS BK	13	\$1,862,263	12	0	1	0
WELLS FARGO BK	102	\$13,538,335	83	9	10	0
118 Lenders with less than 10 loans	293	\$42,132,604	205	48	34	6
GRAND TOTAL	1,200	\$158,469,152	885	211	88	16



First American
CORELOGIC

"This information may not be disclosed, disseminated, reproduced, published or otherwise used in any way without the express, written consent of First American CoreLogic, Inc. 2011 All Rights Reserved."

of Residential Sales - 12 Month Trend



Wichita Area Association of Realtors® MLS Statistics Report as of 11/15/2011



Security 1st Title Locations

CLOSING SERVICES

SECURITY 1ST TITLE COMMERCIAL CLOSING SERVICES

434 N. Main
Wichita, KS 67202
(316) 267-8371

Diana Bower, Manager
Jewel Hidalgo, Closer
Debbie Oden, Assistant

SECURITY 1ST TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Cathy Minkler, Assistant

Janis Biggs, Closer
Marilyn Armer, Earnest Money
Marsha Francis, Closer
Rebecca Simon, Closer
Sandra Park, Closer

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300

Connie Daniel, Manager
Deana Henrie, Assistant
Karrie Bailey, Closer
Colleen Christy, Assistant
Kim Skoumal, Assistant
Kris Scott, Closer
Linda Lee Defrees, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Closer
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Closer
Margi Dochow, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Closer
Heather Winberry, Assistant

NORTH ROCK RD. OFFICE

1445 N Rock Rd, Ste 140
Wichita, KS 67206
(316) 425-7733
Bobbie Estes, Closer

NORTH ROCK RD. OFFICE

8100 E 22nd St N, Bldg 2100, Ste 4
Wichita, KS 67226
(316) 219-3388
Wendy Higinbotham, Closer

NORTH RIDGE OFFICE

3515 N. Ridge #300
Wichita, KS 67205
(316) 721-6500

Tonnya Lewis, Manager
Angela Ruda, Assistant
Beverly Love-Hetzel, Assistant
Crystal Driskill, Assistant

NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Amy Shepherd, Closer
Nina Copeland, Assistant

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Brenda Haylor, Closer
Norma Janzen, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888

Angee Carroll, Closer
Karen McGregor, Closer
Mary Morris, Assistant
Mindy Williams, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Closer
Pam Burns, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Closer
Vicki Dresslaer, Assistant

WEST MAPLE OFFICE

10300 W. Maple
Wichita, KS 67209
(316) 440-9410
Linda Brown, Closer
Terri Atteberry, Closer

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Dottie Amend, Manager
Lloyd Sacket, Closer
Julie Moss, Assistant

EL DORADO OFFICE

142 N. Main
El Dorado, KS 67042
(316) 322-8164
Trisha Powell, Manager
Cathy Roedel, Assisant
Judy Cachard, Examiner
Tiffany Perkins, Assistant

TITLE SERVICES

SECURITY 1ST TITLE COMMERCIAL SERVICES

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Senior VP
Dave Herd, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Scott Brown, Examiner
Tonya Ridpath, Assistant

SECURITY 1ST TITLE RESIDENTIAL SERVICES

434 N. Main
Wichita, KS 67202
(316) 267-8371
Blair Hollingsworth, Assistant
Bo James, Examiner
Caren Dressler, Examiner
Cheryl Kessinger, Examiner
Jan McGrath, Examiner
JoAnn Childers, Examiner
Karen Frye, Examiner
Lesley Young, Assistant
Lonneta Madden, Title Assistant
Lori Gable, Assistant
Nancy Tiger, Examiner
Sondra Green, Customer Service
Matrice Reddick, Courthouse
Services

LIMITED TITLE SERVICES

Heather Kamphaus, Examiner
Stephanie Thummel, Title
Searches

RECORDING SERVICES

Teri Rodiek, Recording Desk
Teresa Martinez, Assistant

POLICY SERVICES

Judy Argyle, Policy Manager
Stephanie Liby, Policy
Production
LaFaye Sampson, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, CEO
David Armagost, President
Brandon Knowles, Senior VP
Jennifer Weast, Executive VP,
Secretary Treasurer
David Wood, Office Counsel
Deb Kimble, Accounting
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black-Kerth, Accounts
Receivable
Cindy Kandt, Admin. Assistant

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Senior VP
Amy Feather, Realtor Rep.
Chris Ketzner, Realtor Rep.
Lauren Smith Klase, Sales Rep.
Linda Lea Voss, Director of
Marketing
Mark Moss, Lender Rep.
Sharon Wieters, New Home Rep.
Sue Hoefgen, Realtor Rep.

MYTECH

434 N Main
Wichita, KS 67202
(316) 684-6767
Zack Kennedy, IT Solutions
Jackie Gibson, IT Solutions