

# OCT 2008 TREM REPORT

## SEDGWICK COUNTY

### BUILDING PERMITS - OCT

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2007	2008		2007	2008		2007	2008		2007	2008	
Wichita	114	85	-25%	16	4	-75%	27	--	-100%	\$14,256,722	\$ 8,969,331	-38%
Derby	8	9	+13%	--	--	--	--	--	--	\$ 1,804,058	\$ 1,716,273	-5%
Colwich	1	1	--	--	--	--	--	--	--	\$ 93,000	\$ 93,800	+1%
Haysville	1	4	+300%	4	0	-200%	--	--	--	\$ 414,600	\$ 487,735	+18%
Mulvane	2	0	-200%	--	--	--	--	--	--	\$ 436,000	0	-100%
Valley Center	1	3	+200%	--	--	--	--	--	--	\$ 113,850	\$ 558,750	+391%
Maize	2	0	-200%	--	--	--	--	--	--	\$ 454,000	0	-100%
Park City	1	6	+500%	--	--	--	--	--	--	\$ 120,000	\$ 946,600	+689%
Cheney	1	0	-100%	--	--	--	--	--	--	\$ 341,950	0	-100%
Sedgwick Co.	14	7	-50%	--	--	--	--	--	--	\$ 3,093,161	\$ 1,763,000	-44%
Andover	15	7	-54%	--	--	--	--	--	--	\$ 3,560,695	\$ 2,292,746	-36%
Augusta	2	0	-200%	--	--	--	--	--	--	\$ 133,006	0	-100%
El Dorado	3	0	-300%	--	--	--	--	--	--	\$ 290,000	0	-100%
Rose Hill	4	0	-400%	--	--	--	--	--	--	\$ 709,501	0	-100%

### BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2007	2008		2007	2008		2007	2008	
Wichita	1,628	1,627	-1%	1,364	989	-28%	\$152,468,845	\$157,133,394	+4%
Derby	105	101	-4%	105	101	-4%	\$ 16,009,487	\$ 18,273,206	+15%
Colwich	5	4	-20%	5	4	-20%	\$ 511,710	\$ 520,100	+2%
Haysville	47	58	+23%	45	56	+25%	\$ 5,342,609	\$ 8,520,194	+60%
Mulvane	9	7	-23%	9	7	-23%	\$ 1,852,000	\$ 798,000	-57%
Valley Center	51	28	-46%	51	28	-46%	\$ 7,929,571	\$ 4,840,498	-39%
Maize	87	24	-73%	35	23	-73%	\$ 9,297,327	\$ 6,704,605	-28%
Park City	57	60	+6%	57	60	+6%	\$ 7,670,494	\$ 8,066,398	+6%
Cheney	10	14	+40%	9	14	+40%	\$ 1,596,831	\$ 1,652,600	+4%
Sedgwick Co.	115	114	-1%	115	114	-1%	\$ 24,654,233	\$ 26,488,207	+8%
Andover	163	110	-33%	161	105	-35%	\$ 38,123,959	\$ 23,935,939	-38%
Augusta	20	25	+25%	18	24	+34%	\$ 1,661,655	\$ 2,021,950	+22%
El Dorado	26	21	-20%	26	21	-20%	\$ 3,797,485	\$ 3,231,500	-15%
Rose Hill	26	16	-39%	26	16	-39%	\$ 4,463,670	\$ 3,138,900	-30%

### MORTGAGES

	2007	2008	
Mortgages	2,339	1,829	-22%
Consideration	\$253,281,148	\$187,337,208	-27%
Deeds	2,139	1,879	-13%
YEAR TO DATE			
Mortgages	22,901	20,263	-12%
Consideration	\$2,461,446,790	\$2,411,722,187	-3%
Deeds	19,206	18,282	-5%

### FORECLOSURES

	2008	2007	2006	2005	2004
Current Month	180	178	173	143	136
Year to date	1719	1649	1763	1432	1501

Our Offices will be closed:  
 Thursday, November 27, 2008  
 Friday, November 28, 2008  
 Thursday, December 25, 2008  
 Friday, December 26, 2008

#### TREM CONTACT

Mark Moss

TEL 316.293.1602

EMAIL mamoss@firstam.com



*First American Title*

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

## RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

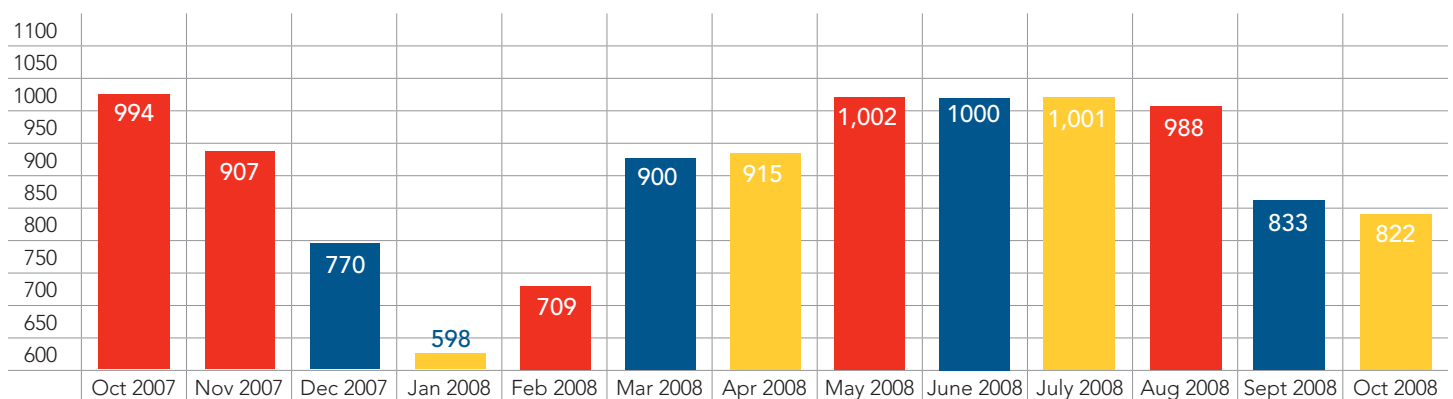
Lender	No.	Total Loan	Conventional	FHA	VA	Other
BANK OF AMERICA	83	\$9,296,633	66	14	3	0
BANK OF THE WEST	69	\$7,218,068	55	12	1	1
BOEING WICHITA CU	37	\$2,878,495	37	0	0	0
CAPITOL FSB	116	\$15,643,859	116	0	0	0
CENTRAL NAT'L BK	10	\$954,420	8	2	0	0
CESSNA EMP CU	21	\$886,206	21	0	0	0
CITY/WICHITA NBRHD IMPROVEMNT	23	\$134,588	23	0	0	0
COMMERCE BK	16	\$1,372,909	14	1	0	1
COUNTRYWIDE BK	72	\$9,060,441	41	28	3	0
CREDIT UNION/AMERICA	51	\$3,921,071	51	0	0	0
EMPRISE BK	56	\$4,720,672	51	2	0	3
EQUITY BK	54	\$5,428,237	33	20	1	0
EXECUTIVE MTG	10	\$1,128,975	4	6	0	0
FIDELITY BK	57	\$4,958,988	33	20	2	2
GARDEN PLAIN ST BK	12	\$1,148,601	8	0	0	4
INTRUST BK	92	\$6,767,134	90	0	0	2
JP MORGAN CHASE BK	11	\$1,402,577	9	0	2	0
KANZA BK	15	\$1,091,675	13	0	0	2
LEGACY BK	22	\$2,787,625	18	3	0	1
METLIFE HM LNS	118	\$14,031,013	38	73	7	0
MIDAMERICAN CU	14	\$863,779	14	0	0	0
MISCELLANEOUS GOVT AGCY	12	\$142,983	11	0	0	1
PRIMARY RESID'L MTG	11	\$1,306,906	5	4	2	0
PRIORITY MTG CORP/WICHITA	12	\$1,817,584	4	6	2	0
QUICKEN LNS	10	\$1,866,548	6	4	0	0
REGENT FIN'L	25	\$2,777,160	2	23	0	0
ROSE HILL BK	25	\$1,950,350	24	0	0	1
SECURITY SVGS BK	23	\$3,284,796	15	8	0	0
SUMMIT HM MTG	14	\$2,114,520	0	11	3	0
SUNFLOWER BK	14	\$2,253,619	14	0	0	0
SUNTRUST MTG	14	\$2,105,353	6	8	0	0
UNIVERSAL MTG	11	\$1,677,459	1	10	0	0
UNKNOWN	13	\$262,605	2	0	0	11
USAA FSB	18	\$2,147,372	8	0	10	0
VERUS BK	15	\$1,568,637	7	6	1	1
WELLS FARGO BK	55	\$5,613,494	33	19	3	0
WELLS FARGO FIN'L BK	15	\$313,000	15	0	0	0
141 Lenders with less than 10 Loans	362	\$39,344,543	247	88	11	16
<b>GRAND TOTAL</b>	<b>1,609</b>	<b>\$166,242,895</b>	<b>1,143</b>	<b>368</b>	<b>51</b>	<b>47</b>



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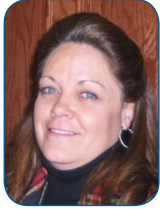
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### # of Residential Sales - 12 Month Trend



Wichita Area Association of Realtors® MLS Statistics Report as of 011/22/2008

## Employee Spotlight



**Tonnya Lewis** - Branch Manager/Escrow Officer at 8406 W Maple

Tonnya was born in New York and raised in Wichita, Kansas yet also lived in California and Texas. She has proudly called Wichita her permanent home since 1991. Tonnya's favorite part of what she does is the fact that it is always different, getting to meet tons of people, and the attitude of teamwork to get the deal closed. In Tonnya's spare time she enjoys spending time with friends, reading and playing board and card games with her 13 year old son. The book she is currently reading is "Eat, Pray, Love."

Office: 316.721.6500 \* Fax: 316.721.6949 \* Email: tklewis@firstam.com

## First American Title Locations

### CLOSING SERVICES

#### FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Diana Bower, Manager  
Jewel Hidalgo, Closer  
Marsha Francis, Closer  
Cindy Kandt, Assistant  
Debbie Oden, Assistant

#### FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

#### MAIN OFFICE

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Jennifer Weast, Closing Dept.  
Manager  
Aliene Powers, Assistant  
Amy Shepherd, Closer  
Cathy Minkler, Assistant  
Janis Biggs, Closer  
Marilyn Armer, Earnest Money  
Sandra Park, Closer  
Teresa Martinez, Assistant

#### EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150  
Wichita, KS 67206  
(316) 634-6300  
Deb Kimble, Manager  
Bobbie Estes, Closer  
Colleen Christy, Assistant  
Erin Sholtz, Closer  
Kim Skoumal, Assistant  
Kris Scott, Closer  
Lamika Mack, Assistant  
Tiffany Edem, Assistant

#### EAST CENTRAL OFFICE

12221 E. Central  
Wichita, KS 67206  
(316) 685-0667  
Kristi Weisbrodt, Manager  
Becky Cast, Assistant

#### EAST 13TH OFFICE

6530 E. 13th  
Wichita, KS 67206  
(316) 652-1401  
Linde Ohmes, Manager  
Roxan Williams, Assistant

#### EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100  
Wichita, KS 67206  
(316) 685-0500  
Debby Reed, Manager  
Jocynnda Bolster, Assistant

#### EAST HARRY OFFICE

10811 E. Harry  
Wichita, KS 67207  
(316) 618-0115  
Angie Engels, Manager

#### WATERFRONT OFFICE

1635 Waterfront Parkway  
Wichita, KS 67206  
(316) 928-4200  
Karrie Bailey, Manager  
April Johnston, Assistant

#### NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112  
Wichita, KS 67205  
(316) 722-2463  
Judy Beall, Manager  
Nina Copeland, Assistant

#### NORTH RIDGE OFFICE

3531 N. Ridge Road  
Wichita, KS 67205  
(316) 773-3333  
Amber Ketchum, Manager  
Norma Janzen, Assistant

#### WEST 13th OFFICE

8442 W. 13th, Suite 103  
Wichita, KS 67212  
(316) 721-4888  
Pam Burns, Branch Manager  
Angee Carroll, Closer  
Karen McGregor, Closer  
Mindy Williams, Assistant

#### WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400  
Wichita, KS 67205  
(316) 440-9410  
Lonneta Madden, Manager  
Heather Faron, Assistant

#### WEST 21ST OFFICE

7926 W. 21st St. N.  
Wichita, KS 67205  
(316) 854-0070  
Juline Wallweber, Manager  
Margi Dochow, Assistant

#### WEST MAPLE OFFICE

10100 W. Maple  
Wichita, KS 67209  
(316) 554-2872  
Donna Osterman, Manager  
Mary Morris, Assistant

#### WEST MAPLE OFFICE

8406 W. Maple  
Wichita, KS 67209  
(316) 721-6500  
Tonnya Lewis, Manager  
Angela Ruda, Assistant  
Beverly Love-Hetzel, Assistant  
Crystal Driskill, Assistant  
Brenda Haylor, Closer  
Sherri McAnelly, Assistant  
Traci Winter, Assistant

#### DERBY OFFICE

1120 N. Rock Rd, Ste 300  
Wichita, KS 67037  
(316) 788-9093  
Dottie Amend, Manager  
Lloyd Sacket, Closer  
Julie Titus, Assistant

#### TITLE SERVICES

#### FIRST AMERICAN TITLE COMMERCIAL SERVICES

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Glenn B. Edwards, Manager  
Lisa Walls, Examiner  
Melissa Holland, Examiner  
Janet Harris, Assistant  
Tonya Ridpath, Assistant

#### FIRST AMERICAN TITLE RESIDENTIAL SERVICES

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Scott P. Brown, Manager  
Caren Dressler, Examiner  
Cheryl Kessinger, Examiner  
Heather Kamphaus, Examiner  
James Leftwich, Examiner  
Jan McGrath, Examiner  
JoAnn Childers, Examiner  
Karen Frye, Examiner

Nancy Tiger, Assistant  
Sondra Green, Customer Service  
Tania Echevarria, Assistant

#### LIMITED TITLE SERVICES

Matrice Reddick, Title Searches  
Stephanie Thummel, Title Searches

#### RECORDING SERVICES

Teri Rodiek, Recording Desk

#### POLICY SERVICES

Judy Argyle, Policy Manager  
Stephanie Liby, Policy Production  
LaFaye Sampson, Assistant

#### ADMIN. DEPARTMENT

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Craig Burns, Kansas State Mngr  
David Armagost, County Mgr  
David Wood, Office Counsel  
Donna Ostreng, Accts Payable  
Marty Armbruster, Switchboard  
Virginia Black-Kerth, Accounts  
Receivable

#### MARKETING PERSONNEL

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Michael Brown, Sales Manager  
Chris Ketzner, Realtor Rep  
Dottie Amend, Realtor Rep  
Linda Lea Voss, Director of Marketing  
Mark Moss, Lender Rep  
Sharon Wieters, New Home Rep  
Sue Hoefgen, Realtor Rep

#### COORDINATION SERVICES

434 N Main  
Wichita, KS 672032  
(316) 267-8371  
Aliene Powers, Coordinator

#### HOME WARRANTY

(316) 312-0197  
Tracy Pryor, Area Manager

#### TECHNOLOGY ADVANTAGE

434 N Main  
Wichita, KS 67202  
(316) 648-9908  
Charles Hughes, IT Solutions



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