

NOV 2008 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - NOV

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2007	2008		2007	2008		2007	2008		2007	2008	
Wichita	87	49	-44%	0	6	+600%	68	0	-100%	\$13,518,463	\$ 5,602,687	-59%
Derby	2	5	+150%	2	0	-200%	0	8	+800%	\$ 524,000	\$ 2,884,000	+451%
Colwich	1	0	-100%	--	--	--	--	--	--	\$ 134,000	0	-100%
Haysville	4	0	-400%	--	--	--	--	--	--	\$ 746,000	0	-100%
Mulvane	0	0	--	0	2	+200%	--	--	--	0	\$ 225,000	+100%
Valley Center	3	5	+67%	--	--	--	--	--	--	\$ 430,000	\$ 680,000	+50%
Maize	4	2	-50%	--	--	--	--	--	--	\$ 1,874,400	\$ 445,960	-77%
Park City	5	4	-20%	--	--	--	--	--	--	\$ 980,611	\$ 570,300	-42%
Cheney	2	0	-200%	--	--	--	--	--	--	\$ 495,000	0	-100%
Sedgwick Co.	18	9	-50%	--	--	--	--	--	--	\$ 3,490,500	\$ 2,489,235	-29%
Andover	13	4	-70%	--	--	--	--	--	--	\$ 5,124,027	\$ 805,780	-85%
Augusta	2	2	--	--	--	--	--	--	--	\$ 208,703	\$ 146,924	-30%
El Dorado	1	0	-100%	--	--	--	--	--	--	\$ 78,000	0	-100%
Rose Hill	1	1	--	--	--	--	--	--	--	\$ 150,000	\$ 200,000	+34%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2007	2008		2007	2008		2007	2008	
Wichita	1,783	1,682	-6%	1,454	1,041	-29%	\$165,987,308	\$162,736,081	-2%
Derby	109	114	+5%	108	108	--	\$ 16,533,487	\$ 21,157,206	+28%
Colwich	6	4	-34%	6	4	-34%	\$ 645,710	\$ 520,100	-20%
Haysville	51	58	+14%	49	56	+15%	\$ 6,088,609	\$ 8,520,194	+40%
Mulvane	9	9	--	9	8	-12%	\$ 1,852,000	\$ 1,023,000	-45%
Valley Center	54	33	-39%	54	33	-39%	\$ 8,359,571	\$ 5,520,498	-34%
Maize	91	26	-72%	39	25	-36%	\$ 11,171,727	\$ 7,150,565	-36%
Park City	62	64	+4%	62	64	+4%	\$ 8,651,105	\$ 8,636,698	-1%
Cheney	12	14	+17%	11	14	+28%	\$ 2,091,831	\$ 1,652,600	-15%
Sedgwick Co.	133	123	-8%	133	123	-8%	\$ 28,144,733	\$ 28,977,442	+3%
Andover	176	114	-36%	174	109	-38%	\$ 43,247,986	\$ 24,741,719	-43%
Augusta	22	27	+23%	20	26	+30%	\$ 1,870,358	\$ 2,168,874	+16%
El Dorado	27	21	-23%	27	21	-23%	\$ 3,875,485	\$ 3,231,500	-17%
Rose Hill	27	17	-38%	27	17	-38%	\$ 4,613,670	\$ 3,338,900	-21%

MORTGAGES

	2007	2008	
Mortgages	1,939	1,145	-41%
Consideration	\$243,732,848	\$163,985,450	-33%
Deeds	1,824	1,285	-30%
YEAR TO DATE			
Mortgages	24,840	21,408	-14%
Consideration	\$2,922,482,037	\$2,575,707,637	-12%
Deeds	21,030	19,567	-7%

FORECLOSURES

	2008	2007	2006	2005	2004
Current Month	148	170	177	161	174
Year to date	1867	1819	1940	1593	1675

Our Offices will be closed:

Thursday, December 25, 2008

Friday, December 26, 2008

Thursday, January 1, 2009

TREM CONTACT

Mark Moss

TEL 316.293.1602

EMAIL mamoss@firstam.com



First American Title

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

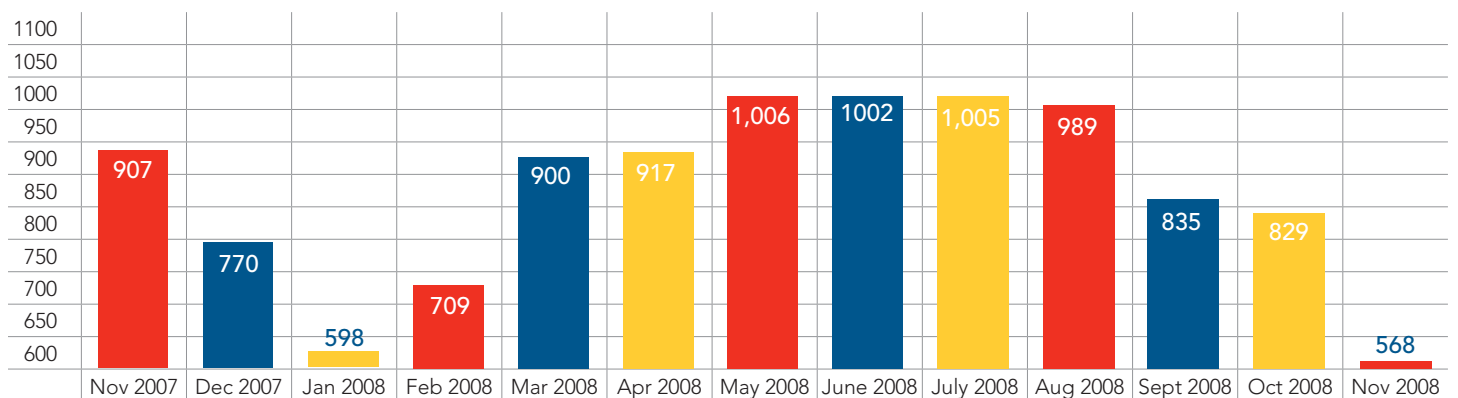
Lender	No.	Total Loan	Conventional	FHA	VA	Other
BANK OF AMERICA	55	\$5,601,651	45	8	2	0
BANK OF THE WEST	38	\$3,461,755	30	4	2	2
BOEING WICHITA CU	23	\$1,374,384	23	0	0	0
CAPITOL FSB	74	\$9,508,703	73	0	0	1
COMMERCE BK	10	\$1,198,340	8	1	0	1
COUNTRYWIDE BK	52	\$5,496,624	24	23	3	2
CREDIT UNION/AMERICA	15	\$1,179,800	15	0	0	0
EMPRISE BK	45	\$4,563,220	38	3	0	4
EQUITY BK	29	\$3,128,610	17	9	2	1
FIDELITY BK	33	\$2,669,867	25	4	4	0
INTRUST BK	51	\$6,169,221	51	0	0	0
KANZA BK	15	\$1,112,605	14	0	0	1
LEGACY BK	15	\$3,719,489	14	1	0	0
METLIFE HM LNS	55	\$6,256,074	9	38	8	0
PRIORITY MTG CORP/WICHITA	11	\$1,285,155	1	8	2	0
QUICKEN LNS	13	\$2,119,662	5	8	0	0
REGENT FIN'L	10	\$1,135,355	0	10	0	0
ROSE HILL BK	11	\$1,197,125	11	0	0	0
SECURITY SVGS BK	14	\$1,822,874	11	3	0	0
USAA FSB	10	\$1,218,481	8	0	2	0
WELLS FARGO BK	44	\$5,149,013	36	7	1	0
WESTERN CR	11	\$205,325	11	0	0	0
121 Lenders with less than 10 loans	353	\$35,300,063	238	84	11	20
GRAND TOTAL	987	\$104,873,396	707	211	37	32



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of Residential Sales - 12 Month Trend



Wichita Area Association of Realtors® MLS Statistics Report as of 012/22/2008

Employee Spotlight



Jason Moss - Delivery Driver based out of 434 N Main

If a young, dark-haired man with sunglasses, driving a black PT Cruiser pulls up in front of your building, chances are it is Jason Moss. Jason likes running and delivering so much that he can't imagine not doing it. He would rather work than take vacation days. In his time away from work, he enjoys partaking in his favorite food, sashimi, watching the Atlanta Braves and perfecting his driving skills by reading maps and finding faster ways from getting from point A to point B.

Office: 316.267.8371 * Fax: 316.267.8115 * Email: jamoss@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Diana Bower, Manager
Jewel Hidalgo, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant
Debbie Oden, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept.
Manager
Aliene Powers, Assistant
Amy Shepherd, Closer
Cathy Minkler, Assistant
Janis Biggs, Closer
Marilyn Armer, Earnest Money
Sandra Park, Closer
Teresa Martinez, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Deb Kimble, Manager
Bobbie Estes, Closer
Colleen Christy, Assistant
Erin Sholtz, Closer
Kim Skoumal, Assistant
Kris Scott, Closer
Lamika Mack, Assistant
Tiffany Edem, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Roxan Williams, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynnda Bolster, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager

WATERFRONT OFFICE

1635 Waterfront Parkway
Wichita, KS 67206
(316) 928-4200
Karrie Bailey, Manager
April Johnston, Assistant

NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Judy Beall, Manager
Nina Copeland, Assistant

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amber Ketchum, Manager
Norma Janzen, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Karen McGregor, Closer
Mindy Williams, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Heather Faron, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Margi Dochow, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Angela Ruda, Assistant
Beverly Love-Hetzel, Assistant
Crystal Driskill, Assistant
Brenda Haylor, Closer
Sherri McAnelly, Assistant
Traci Winter, Assistant

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Dottie Amend, Manager
Lloyd Sacket, Closer
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE COMMERCIAL SERVICES

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
Lisa Walls, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Tonya Ridpath, Assistant

FIRST AMERICAN TITLE RESIDENTIAL SERVICES

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Caren Dressler, Examiner
Cheryl Kessinger, Examiner
Heather Kamphaus, Examiner
James Leftwich, Examiner
Jan McGrath, Examiner
JoAnn Childers, Examiner
Karen Frye, Examiner

Nancy Tiger, Assistant
Sondra Green, Customer Service
Tania Echevarria, Assistant

LIMITED TITLE SERVICES

Matrice Reddick, Title Searches
Stephanie Thummel, Title Searches

RECORDING SERVICES

Teri Rodiek, Recording Desk

POLICY SERVICES

Judy Argyle, Policy Manager
Stephanie Liby, Policy Production
LaFaye Sampson, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black-Kerth, Accounts
Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of Marketing
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

434 N Main
Wichita, KS 672032
(316) 267-8371
Aliene Powers, Coordinator

HOME WARRANTY

(316) 312-0197
Tracy Pryor, Area Manager

TECHNOLOGY ADVANTAGE

434 N Main
Wichita, KS 67202
(316) 648-9908
Charles Hughes, IT Solutions



First American Title