

MAY 2008 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - May

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2007	2008		2007	2008		2007	2008		2007	2008	
Wichita	159	102	-36%	4	4	--	--	--	--	\$16,384,939	\$11,378,403	-31%
Derby	14	15	+8%	--	--	--	--	--	--	\$ 2,658,118	\$ 2,252,030	-16%
Colwich	1	1	--	--	--	--	--	--	--	\$ 120,000	\$ 224,000	+87%
Haysville	6	5	-17%	0	4	+400%	--	--	--	\$ 514,200	\$ 966,668	+88%
Mulvane	0	0	--	--	--	--	--	--	--	0	0	--
Valley Center	8	4	-50%	--	--	--	--	--	--	\$ 1,182,815	\$ 462,900	-61%
Maize	5	5	--	--	--	--	--	--	--	\$ 709,900	\$ 1,595,405	+125%
Park City	9	6	-34%	--	--	--	--	--	--	\$ 1,075,394	\$ 1,044,000	-3%
Cheney	0	2	+200%	--	--	--	--	--	--	0	\$ 215,000	+100%
Sedgwick Co.	8	10	+20%	--	--	--	--	--	--	\$ 2,137,489	\$ 2,526,000	+19%
Andover	18	10	-45%	0	2	+200%	0	3	+300%	\$ 3,840,540	\$ 2,647,465	-32%
Augusta	2	1	-50%	--	--	--	--	--	--	\$ 139,977	\$ 79,396	-44%
El Dorado	3	1	-67%	--	--	--	--	--	--	\$ 290,000	\$ 140,000	-52%
Rose Hill	2	2	--	--	--	--	--	--	--	\$ 395,000	\$ 424,900	+8%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2007	2008		2007	2008		2007	2008	
Wichita	716	728	+2%	662	514	-23%	\$70,469,340	\$89,359,346	+27%
Derby	68	38	-45%	68	38	-45%	\$ 8,997,823	\$ 6,173,327	-32%
Colwich	2	2	--	2	2	--	\$ 228,850	\$ 323,800	+42%
Haysville	28	30	+8%	28	28	--	\$ 2,886,700	\$ 4,148,873	+44%
Mulvane	4	5	+25%	4	5	-25%	\$ 790,000	\$ 578,000	-27%
Valley Center	28	14	-50%	28	14	-50%	\$ 4,153,365	\$ 2,716,520	-35%
Maize	27	18	-34%	20	17	-15%	\$ 4,673,950	\$ 5,226,405	+12%
Park City	39	39	--	39	39	--	\$ 5,504,594	\$ 5,433,405	-2%
Cheney	3	8	+167%	2	8	+300%	\$ 380,000	\$ 993,100	+162%
Sedgwick Co.	50	60	+20%	50	60	+20%	\$11,751,719	\$14,017,137	+20%
Andover	76	64	-16%	75	61	-19%	\$17,465,148	\$13,391,455	-7%
Augusta	12	21	+75%	10	20	-100%	\$ 925,731	\$ 1,658,451	+80%
El Dorado	14	17	+22%	14	17	+22%	\$ 2,554,485	\$ 2,790,500	+10%
Rose Hill	16	9	-44%	16	9	-44%	\$ 2,677,169	\$ 1,851,900	-31%

MORTGAGES

	2007	2008	
Mortgages	2,704	2,244	-18%
Consideration	\$292,312,571	\$381,539,609	+31%
Deeds	2,326	1,903	-19%
YEAR TO DATE			
Mortgages	11,233	10,044	-11%
Consideration	\$1,388,209,494	\$1,293,924,259	-7%
Deeds	9,808	9,003	-9%

FORECLOSURES

	2008	2007	2006	2005	2004
Current Month	173	145	177	114	117
Year to date	891	783	954	722	781

Our Offices will be closed:

Friday, July 4, 2008

Monday, Sept 1, 2008

TREM CONTACT

Mark Moss

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EMAIL mamoss@firstam.com



First American Title

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

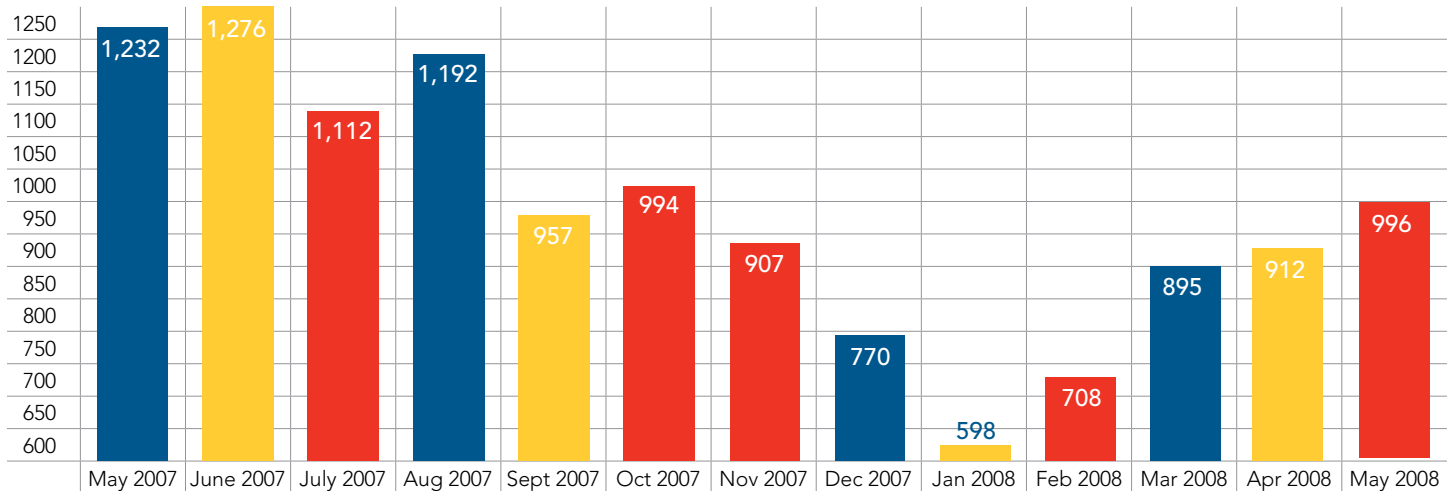
Lender	No.	Total Amount	Conventional	FHA	VA	Other
AMERICAN GENERAL FIN	12	\$373,881	12	0	0	0
BANK OF AMERICA	191	\$21,353,645	164	24	3	0
BANK OF THE WEST	79	\$6,647,732	67	9	3	0
BNC NAT'L BK	15	\$1,622,633	2	13	0	0
BOEING WICHITA CU	45	\$4,649,986	44	0	0	1
CAPITOL FSB	176	\$26,766,064	176	0	0	0
CENTRAL NAT'L BK	12	\$1,715,893	11	1	0	0
CESSNA EMP CU	13	\$615,310	13	0	0	0
CITICORP TR BK FSB	12	\$1,321,948	12	0	0	0
CITIFINANCIAL	12	\$872,989	12	0	0	0
CITY/WICHITA NBRHD IMPROVEMNT	20	\$72,380	20	0	0	0
COMMERCE BK	17	\$1,857,590	16	1	0	0
COUNTRYWIDE BK	149	\$18,077,190	94	47	7	1
CREDIT UNION/AMERICA	39	\$4,017,118	39	0	0	0
EMPRISE BK	56	\$5,121,131	51	0	0	5
EQUITY BK	36	\$5,499,771	35	1	0	0
FIDELITY BK	66	\$6,239,964	44	19	3	0
FIRST EQUITY MTG SVCS	10	\$1,244,774	3	7	0	0
FIRST HORIZON HM LN	161	\$18,981,530	30	122	9	0
FIRST ST BK	14	\$1,121,326	13	0	0	1
GARDEN PLAIN ST BK	13	\$1,696,681	7	0	0	6
INTRUST BK	105	\$8,115,474	104	0	1	0
JP MORGAN CHASE BK	18	\$1,782,450	17	1	0	0
KANZA BK	22	\$1,400,460	21	0	0	1
LEGACY BK	28	\$3,258,528	17	4	1	6
MIDAMERICAN CU	16	\$1,687,758	16	0	0	0
MISCELLANEOUS GOVT AGCY	10	\$86,140	9	0	0	1
PRIORITY MTG CORP/WICHITA	11	\$1,142,957	3	7	1	0
QUICKEN LNS	15	\$1,970,688	9	6	0	0
REGENT FIN'L	10	\$1,130,332	2	8	0	0
ROSE HILL BK	17	\$2,885,660	17	0	0	0
SECURITY SVGS BK	34	\$4,476,360	21	11	1	1
SUNFLOWER BK	10	\$1,146,275	10	0	0	0
SUNTRUST MTG	18	\$2,461,794	9	9	0	0
USAA FSB	10	\$1,161,027	7	0	3	0
VERUS BK	15	\$2,181,470	7	6	2	0
WELLS FARGO BK	75	\$9,933,120	53	17	5	0
WELLS FARGO FIN'L BK	16	\$261,500	16	0	0	0
WELLS FARGO FIN'L/KS	22	\$2,501,229	22	0	0	0
WESTERN CR	10	\$629,858	10	0	0	0
149 Lenders with less than 10 each	406	\$45,339,354	295	77	10	24
GRAND TOTAL	2,016	\$223,421,970	1,530	390	49	47



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of Residential Sales - 12 Month Trend



Employee Spotlight



Tonya Ridpath - Postings/Recordings and Commercial Title Assistant at 434 N Main
Tonya was the head cook at Cracker Barrel before working at First American Title. So, not only can she post, record and assist, she can cook! She and her husband Jeremy have two boys, Justin (14) and Hunter (11). They also have a remodeling company, a property investments company and a greenhouse business in Derby. In her 'off time', Tonya enjoys riding her four-wheeler with her boys while they ride dirt bikes. When asked what her favorite thing to do was, she said, 'Anything outside!'

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First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Diana Bower, Manager
Jewel Hidalgo, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant
Debbie Oden, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE
434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept. Manager
Nancy Morford, REO Manager
Aliene Powers, Admin. Asst.
Janis Biggs, Closer
LaFaye Sampson, Assistant
Marilyn Armer, Earnest Money
Sandra Park, Closer
Teresa Martinez, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Deb Kimble, Manager
Bobbie Estes, Closer
Colleen Christy, Assistant
Erin Sholtz, Closer
Hannah Martin, Assistant
Kim Skoumal, Assistant
Kris Scott, Closer
Lamika Mack, Assistant
Tiffany Edem, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Ashley Johnson, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynnda Bolster, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager
Cara Prothro, Assistant

WATERFRONT OFFICE

1635 Waterfront Parkway
Wichita, KS 67206
(316) 928-4200
Karrie Bailey, Manager
April Johnston, Assistant

NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Judy Beall, Manager
Nina Copeland, Assistant

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amber Ketchum, Manager
Norma Janzen, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Karen McGregor, Closer
Mindy Williams, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Heather Faron, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Margi Dochow, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Angela Ruda, Assistant
Beverly Love-Hetzel, Assistant
Brenda Haylor, Closer
Crystal Driskill, Assistant
Kristy Jackson, Closer
Sherri McAnelly, Assistant
Traci Winter, Assistant

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Caren Dressler, Examiner
Cheryl Kessinger, Examiner
Heather Kamphaus, Examiner
James Leftwich, Examiner
Jan McGrath, Examiner
JoAnn Childers, Examiner
Karen Frye, Examiner
Julie Green, Assistant
Nancy Tiger, Assistant
Sondra Green, Assistant
Tania Echevarria, Assistant
Teri Rodiek, Recording Desk
Matrice Reddick, Title Searches
Stephanie Thummel, Title Searches
Judy Argyle, Policy Manager
Stephanie Liby, Policy Production

FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
Lisa Walls, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Tonya Ridpath, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngnr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

434 N Main
Wichita, KS 672032
(316) 267-8371
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

434 N Main
Wichita, KS 67202
(316) 648-9908
Charles Hughes, IT Solutions



First American Title