

JUNE 2008 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - June

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2007	2008		2007	2008		2007	2008		2007	2008	
Wichita	148	102	-32%	2	2	--	32	54	+69%	\$16,759,352	\$11,278,097	-33%
Derby	4	15	+275%	--	--	--	--	--	--	\$ 529,000	\$ 2,652,496	+402%
Colwich	0	0	--	--	--	--	--	--	--	0	0	--
Haysville	5	13	+160%	--	--	--	--	--	--	\$ 662,669	\$ 2,050,536	+210%
Mulvane	1	0	-100%	--	--	--	--	--	--	\$ 165,000	0	-100%
Valley Center	7	3	-58%	--	--	--	--	--	--	\$ 1,251,026	\$ 336,728	-74%
Maize	1	3	+200%	--	--	--	--	--	--	\$ 265,000	\$ 600,000	+127%
Park City	5	7	+40%	--	--	--	--	--	--	\$ 762,000	\$ 952,393	+25%
Cheney	5	0	-500%	--	--	--	--	--	--	\$ 615,000	0	-100%
Sedgwick Co.	13	16	+24%	--	--	--	--	--	--	\$ 3,160,620	\$ 3,804,198	+21%
Andover	24	5	-80%	--	--	--	--	--	--	\$ 5,613,294	\$ 1,212,460	-79%
Augusta	1	0	-100%	--	--	--	--	--	--	\$ 103,409	0	-100%
El Dorado	2	1	-50%	--	--	--	--	--	--	\$ 260,000	\$ 111,000	-58%
Rose Hill	3	0	-300%	--	--	--	--	--	--	\$ 415,000	0	-100%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2007	2008		2007	2008		2007	2008	
Wichita	898	886	-2%	812	618	-24%	\$87,228,692	\$100,637,443	+16%
Derby	72	53	-27%	72	53	-27%	\$ 9,526,823	\$ 8,825,823	-8%
Colwich	2	2	--	2	2	--	\$ 228,850	\$ 323,800	+42%
Haysville	33	43	+31%	33	41	+25%	\$ 3,549,369	\$ 6,199,409	+75%
Mulvane	5	5	--	5	5	--	\$ 955,000	\$ 578,000	-40%
Valley Center	35	17	-52%	35	17	-52%	\$ 5,404,391	\$ 3,083,248	-43%
Maize	28	21	-25%	21	20	-5%	\$ 4,938,950	\$ 5,826,405	+18%
Park City	44	46	+5%	44	46	+5%	\$ 6,266,594	\$ 6,385,798	+2%
Cheney	8	8	--	7	8	+15%	\$ 995,000	\$ 993,100	-1%
Sedgwick Co.	63	76	+21%	63	76	+21%	\$14,912,339	\$ 17,821,335	+20%
Andover	100	71	-29%	99	66	-34%	\$23,078,442	\$ 14,603,915	-37%
Augusta	13	21	+62%	11	20	+82%	\$ 1,029,140	\$ 1,658,451	+62%
El Dorado	16	18	+13%	16	18	+13%	\$ 2,814,485	\$ 2,901,500	+4%
Rose Hill	19	9	-53%	19	9	-53%	\$ 3,092,169	\$ 1,851,900	-41%

MORTGAGES

	2007	2008	
Mortgages	2,528	2,019	-21%
Consideration	\$295,396,009	\$252,781,690	-15%
Deeds	2,198	1,862	-16%
YEAR TO DATE			
Mortgages	13,761	12,063	-13%
Consideration	\$1,683,605,503	\$1,546,795,949	-9%
Deeds	12,006	10,865	-10%

FORECLOSURES

	2008	2007	2006	2005	2004
Current Month	142	171	160	128	144
Year to date	1033	954	1114	850	925

Our Offices will be closed:

Friday, July 4, 2008

Monday, Sept 1, 2008

TREM CONTACT

Mark Moss

TEL 316.293.1602

EMAIL mamoss@firstam.com



First American Title

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

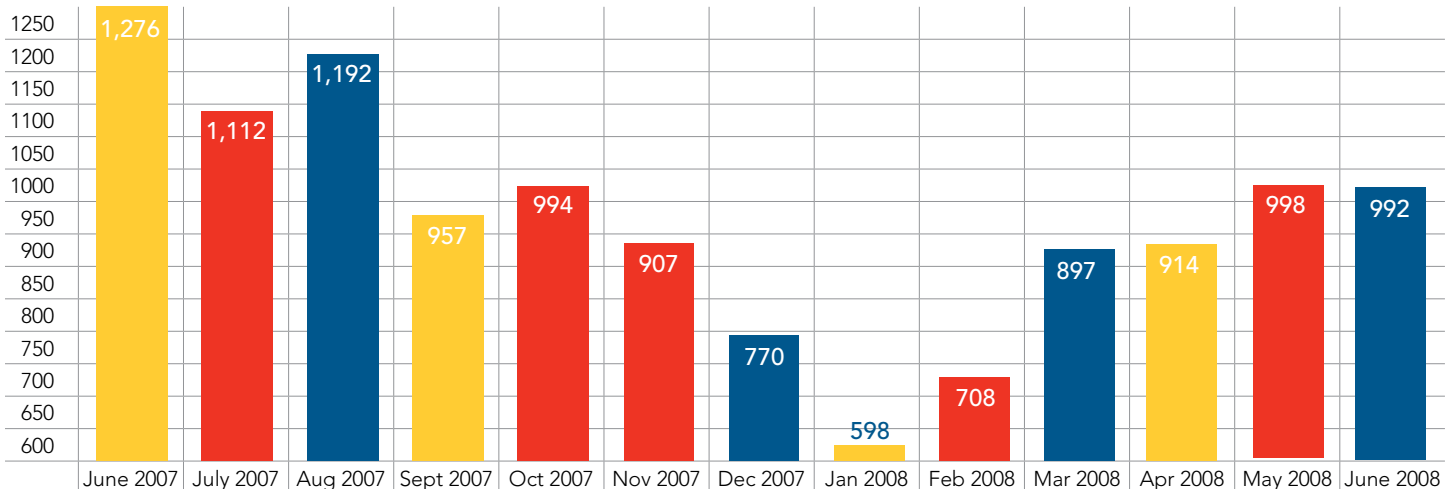
Lender	No.	Total Amount	Conventional	FHA	VA	Other
BANK OF AMERICA	131	\$13,735,194	118	11	2	0
BANK OF THE WEST	81	\$6,857,653	63	16	2	0
BNC NAT'L BK	12	\$1,431,500	0	11	1	0
BOEING WICHITA CU	48	\$4,094,321	48	0	0	0
CAPITOL FSB	122	\$18,140,603	122	0	0	0
CENTRAL NAT'L BK	10	\$1,124,972	10	0	0	0
CITIFINANCIAL	12	\$687,754	12	0	0	0
CITIMORTGAGE	16	\$2,397,315	8	4	4	0
COMMERCE BK	15	\$1,283,318	13	2	0	0
COUNTRYWIDE BK	130	\$15,778,846	85	41	4	0
CREDIT UNION/AMERICA	42	\$2,139,197	42	0	0	0
DOMESTIC BK	13	\$219,691	13	0	0	0
EMPRISE BK	57	\$5,163,456	54	0	1	2
EQUITY BK	45	\$6,697,568	40	3	0	2
FEDERAL HM LN BK/TOPEKA	17	\$48,203	17	0	0	0
FIDELITY BK	65	\$6,244,638	39	23	3	0
FIRST HORIZON HM LN	120	\$14,317,958	30	81	9	0
HOME BK	10	\$736,390	7	2	0	1
INTRUST BK	122	\$8,338,077	119	0	0	3
JP MORGAN CHASE BK	15	\$1,635,284	12	3	0	0
KANZA BK	19	\$2,451,150	18	0	0	1
LEGACY BK	26	\$3,282,699	23	3	0	0
MIDAMERICAN CU	12	\$952,875	12	0	0	0
MISCELLANEOUS GOVT AGCY	17	\$202,977	17	0	0	0
REGENT FIN'L	16	\$2,150,724	2	14	0	0
ROSE HILL BK	21	\$2,392,360	19	0	0	2
SECURITY SVGS BK	29	\$3,695,088	22	6	1	0
STATE FARM BK	10	\$617,000	10	0	0	0
SUNFLOWER BK	10	\$1,801,221	10	0	0	0
SUNTRUST MTG	13	\$1,550,405	4	9	0	0
UNIVERSAL MTG	13	\$1,498,813	0	12	1	0
USAA FSB	16	\$1,793,270	11	0	5	0
VERUS BK	15	\$1,211,504	11	4	0	0
WELLS FARGO BK	78	\$10,890,610	62	11	4	1
WELLS FARGO FIN'L/KS	10	\$1,179,164	10	0	0	0
145 Lenders with less than 10 each	1,838	\$197,684,552	1,395	346	52	45
GRAND TOTAL	3,226	\$344,426,350	2,478	602	89	57



First American
CORELOGIC

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of Residential Sales - 12 Month Trend



Wichita Area Association of Realtors® MLS Statistics Report as of 05/15/2008

Employee Spotlight



Virginia Black-Kerth - Accounts Receivable at 434 N Main

Virginia likes people! When closing at our Main Office, Virginia is one of the first smiling faces you may see. She is wonderful at greeting and helping answer questions when you arrive. She also handles all accounts receivable and orders office supplies. Virginia is multi-talented; she wrote a column for the Valley Center paper for 8 years called 'Sunshine', and enjoys traveling, reading, theater, and music, specifically acoustic! She attends the Blue Grass Festival in Winfield every year! Virginia has 9 grandchildren since her marriage to Gary Kerth in June of this year.

Office: 316.293.1623 * Fax: 316.267.8115 * Email: vablack@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Diana Bower, Manager
Jewel Hidalgo, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant
Debbie Oden, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept. Manager
Nancy Morford, REO Manager
Aliene Powers, Assistant
Janis Biggs, Closer
LaFaye Sampson, Assistant
Marilyn Armer, Earnest Money
Sandra Park, Closer
Teresa Martinez, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Deb Kimble, Manager
Bobbie Estes, Closer
Colleen Christy, Assistant
Erin Sholtz, Closer
Hannah Martin, Assistant
Kim Skoumal, Assistant
Kris Scott, Closer
Lamika Mack, Assistant
Tiffany Edem, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynda Bolster, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager
Cara Prothro, Assistant

WATERFRONT OFFICE

1635 Waterfront Parkway
Wichita, KS 67206
(316) 928-4200
Karrie Bailey, Manager
April Johnston, Assistant

NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Judy Beall, Manager
Nina Copeland, Assistant

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amber Ketchum, Manager
Norma Janzen, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Karen McGregor, Closer
Mindy Williams, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Heather Faron, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Margi Dochow, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Angela Ruda, Assistant
Beverly Love-Hetzel, Assistant
Crystal Driskill, Assistant
Brenda Haylor, Closer
Sherri McAnelly, Assistant
Traci Winter, Assistant

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Dottie Amend, Manager
Lloyd Sacket, Closer
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371

COMMERCIAL SERVICES

Glenn B. Edwards, Manager
Lisa Walls, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Tonya Ridpath, Assistant

RESIDENTIAL SERVICES

Scott P. Brown, Manager
Caren Dressler, Examiner
Cheryl Kessinger, Examiner
Heather Kamphaus, Examiner
James Leftwich, Examiner
Jan McGrath, Examiner
JoAnn Childers, Examiner
Karen Frye, Examiner

Julie Green, Assistant
Nancy Tiger, Assistant
Sondra Green, Customer Service
Tania Echevarria, Assistant

LIMITED TITLE SERVICES

Matrice Reddick, Title Searches
Stephanie Thummel, Title Searches

RECORDING SERVICES

Teri Rodiek, Recording Desk

POLICY SERVICES

Judy Argyle, Policy Manager
Stephanie Liby, Policy Production

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black-Kerth, Accounts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

434 N. Main
Wichita, KS 67202
(316) 267-8371
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

434 N. Main
Wichita, KS 67202
(316) 648-9908
Charles Hughes, IT Solutions



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