

JULY 2008 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - July

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2007	2008		2007	2008		2007	2008		2007	2008	
Wichita	137	98	-29%	4	4	--	0	192	+100%	\$14,729,060	\$19,014,915	+30%
Derby	4	7	+75%	--	--	--	--	--	--	\$ 829,349	\$ 975,180	+18%
Colwich	1	0	-100%	--	--	--	--	--	--	\$ 84,860	0	-100%
Haysville	5	7	+40%	--	--	--	--	--	--	\$ 766,240	\$ 1,192,800	+56%
Mulvane	2	0	-200%	--	--	--	--	--	--	\$ 421,000	0	-100%
Valley Center	7	5	-29%	--	--	--	--	--	--	\$ 1,147,830	\$ 705,000	-39%
Maize	2	0	-200%	--	--	--	--	--	--	\$ 268,285	0	-100%
Park City	3	1	-67%	--	--	--	--	--	--	\$ 327,000	\$ 90,000	-3%
Cheney	0	0	--	--	--	--	--	--	--	0	0	--
Sedgwick Co.	16	15	-7%	--	--	--	--	--	--	\$ 2,987,105	\$ 3,062,869	+3%
Andover	10	14	+40%	--	--	--	--	--	--	\$ 2,930,044	\$ 2,392,457	-19%
Augusta	3	0	-300%	--	--	--	--	--	--	\$ 301,709	0	-100%
El Dorado	5	1	-80%	--	--	--	--	--	--	\$ 511,000	\$ 110,000	-79%
Rose Hill	1	1	--	--	--	--	--	--	--	\$ 180,000	\$ 248,000	+38%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2007	2008		2007	2008		2007	2008	
Wichita	1,039	1,180	+14%	951	729	-24%	\$101,957,752	\$119,652,358	+18%
Derby	76	60	-22%	76	60	-22%	\$ 10,356,172	\$ 9,801,003	-6%
Colwich	3	2	-34%	3	2	-34%	\$ 313,710	\$ 323,800	+4%
Haysville	38	50	+32%	38	48	+27%	\$ 4,315,609	\$ 7,392,209	+72%
Mulvane	7	5	-29%	7	5	-29%	\$ 1,416,000	\$ 578,000	-60%
Valley Center	42	22	-48%	42	22	-48%	\$ 6,552,221	\$ 3,788,248	-43%
Maize	30	21	-30%	23	20	-14%	\$ 5,207,235	\$ 5,826,405	+12%
Park City	47	49	+5%	47	49	+5%	\$ 6,593,594	\$ 6,475,798	-2%
Cheney	8	8	--	7	8	+15%	\$ 995,000	\$ 993,100	-1%
Sedgwick Co.	79	91	+16%	79	91	+16%	\$ 17,899,444	\$ 20,884,207	+17%
Andover	110	85	-23%	109	80	-27%	\$ 26,008,486	\$ 16,996,372	-35%
Augusta	16	21	+32%	14	20	+43%	\$ 1,330,849	\$ 1,658,451	+25%
El Dorado	21	19	-10%	21	19	-10%	\$ 3,325,485	\$ 3,011,500	-10%
Rose Hill	20	10	-50%	20	10	-50%	\$ 3,272,169	\$ 2,099,900	-36%

MORTGAGES

	2007	2008	
Mortgages	2,374	2,755	+17%
Consideration	\$260,263,565	\$273,005,537	+5%
Deeds	2,059	1,992	-4%
YEAR TO DATE			
Mortgages	16,135	14,818	-9%
Consideration	\$1,943,869,068	\$1,819,801,486	-7%
Deeds	13,065	12,857	-2%

FORECLOSURES

	2008	2007	2006	2005	2004
Current Month	158	158	153	144	157
Year to date	1191	1112	1267	994	1082

Our Offices will be closed:
Monday, September 1, 2008
Thursday, November 27, 2008
Friday, November 28, 2008
Thursday, December 25, 2008

TREM CONTACT

Mark Moss

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First American Title

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

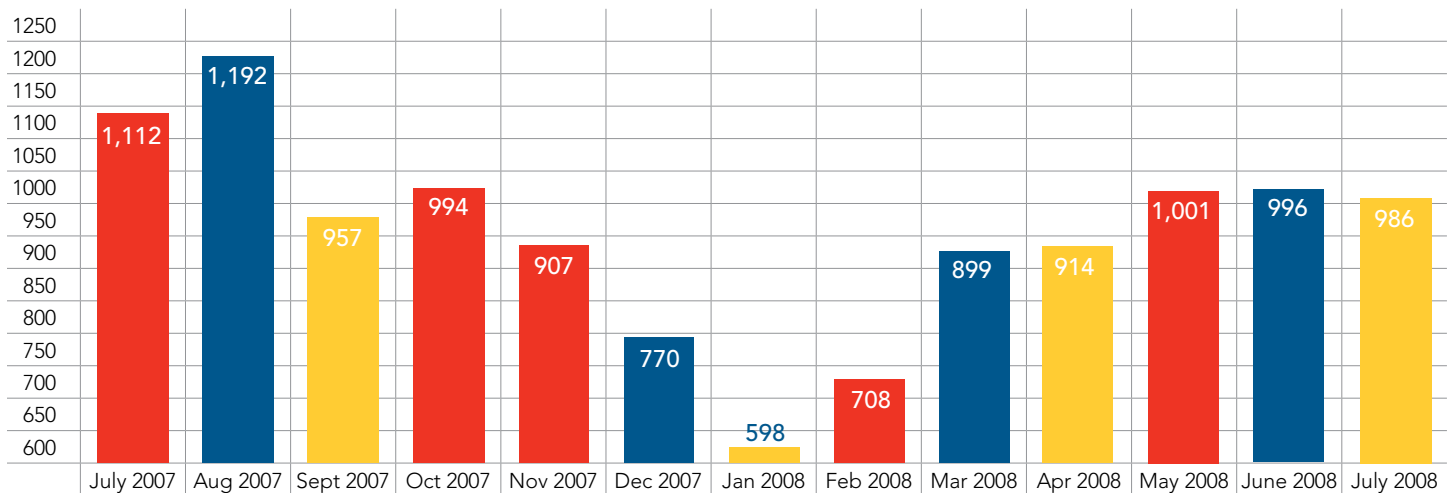
Lender	No.	Total Loan	Conventional	FHA	VA	Other
AMERICAN GENERAL FIN	10	\$215,287	10	0	0	0
BANK OF AMERICA	116	\$12,611,222	93	16	7	0
BANK OF THE WEST	91	\$8,908,265	83	5	3	0
BNC NAT'L BK	12	\$1,489,309	1	11	0	0
BOEING WICHITA CU	44	\$3,247,783	42	0	0	2
CAPITOL FSB	157	\$20,463,301	157	0	0	0
CENTRAL STAR CU	15	\$679,486	15	0	0	0
CITICORP TR BK FSB	18	\$1,613,013	18	0	0	0
CITIMORTGAGE	13	\$1,667,471	10	3	0	0
CITIZENS BK/KS	11	\$1,054,375	9	0	0	2
CITY/WICHITA NBRHD IMPROVEMNT	16	\$45,611	16	0	0	0
COMMERCE BK	16	\$1,218,417	16	0	0	0
COUNTRYWIDE BK	122	\$15,489,287	68	51	3	0
CREDIT UNION/AMERICA	48	\$2,863,773	48	0	0	0
EMPRISE BK	69	\$6,213,388	65	0	0	4
EQUITY BK	34	\$3,802,634	31	1	0	2
FEDERAL HM LN BK/TOPEKA	19	\$64,795	19	0	0	0
FIDELITY BK	74	\$18,590,440	42	28	2	2
FIRST HORIZON HM LN	103	\$13,029,745	24	69	10	0
FIRST NAT'L BK/STHRN KS	12	\$907,525	11	0	0	1
GARDEN PLAIN ST BK	14	\$3,212,788	10	0	0	4
INTRUST BK	104	\$7,848,783	103	1	0	0
JP MORGAN CHASE BK	16	\$1,346,116	16	0	0	0
KANZA BK	22	\$2,845,050	21	0	0	1
LEGACY BK	29	\$7,202,220	26	3	0	0
MIDAMERICAN CU	12	\$753,875	12	0	0	0
PRIORITY MTG CORP/WICHITA	11	\$1,526,323	8	3	0	0
REGENT FIN'L	10	\$1,030,091	0	10	0	0
ROSE HILL BK	20	\$3,608,160	17	0	0	3
SECURITY SVGS BK	25	\$3,347,671	15	9	1	0
SUNFLOWER BK	16	\$2,253,075	15	0	0	1
SUNTRUST MTG	13	\$1,573,562	3	10	0	0
TAYLOR BEAN & WHITAKER MTG	10	\$788,782	3	7	0	0
UNIVERSAL MTG	12	\$1,411,497	1	10	1	0
VERUS BK	20	\$2,020,214	9	9	1	1
WELLS FARGO BK	73	\$10,993,723	53	15	5	0
WELLS FARGO FIN'L BK	17	\$287,000	17	0	0	0
WELLS FARGO FIN'L/KS	19	\$2,663,385	19	0	0	0
WICHITA FCU	10	\$433,370	10	0	0	0
144 lenders with less than 10 each	442	\$46,231,647	305	95	14	28
GRAND TOTAL	1,895	\$215,552,459	1,441	356	47	51



First American
CORELOGIC

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of Residential Sales - 12 Month Trend



Employee Spotlight



Melissa Houston - First American Coordination Services at 434 N Main

Melissa enjoys working as a Transaction Coordinator helping real estate agents with transactions, marketing, real estate technology and assisting agents in growing their business's. If you could use help with any of these areas, give her a call!

She has also been involved with The Kansas Humane Society for over 10 years. The last 5 of which she has been on the Woofstock Committee, planning and running the stage activities.

Office: 316.293.1641 * Fax: 866-820-8495 * Email: mhouston@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Diana Bower, Manager
Jewel Hidalgo, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant
Debbie Oden, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE
434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept. Manager
Aliene Powers, Assistant
Janis Biggs, Closer
LaFaye Sampson, Assistant
Marilyn Armer, Earnest Money
Sandra Park, Closer
Teresa Martinez, Assistant

EAST 21ST OFFICE
8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Deb Kimble, Manager
Bobbie Estes, Closer
Colleen Christy, Assistant
Erin Sholtz, Closer
Hannah Martin, Assistant
Kim Skoumal, Assistant
Kris Scott, Closer
Lamika Mack, Assistant
Tiffany Edem, Assistant

EAST CENTRAL OFFICE
12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE
6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Roxan Williams, Assistant

EAST 13TH OFFICE
12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynnda Bolster, Assistant

EAST HARRY OFFICE
10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager

WATERFRONT OFFICE
1635 Waterfront Parkway
Wichita, KS 67206
(316) 928-4200
Karrie Bailey, Manager
April Johnston, Assistant

NORTH RIDGE OFFICE
2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Judy Beall, Manager
Nina Copeland, Assistant

NORTH RIDGE OFFICE
3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amber Ketchum, Manager
Norma Janzen, Assistant

WEST 13th OFFICE
8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Karen McGregor, Closer
Mindy Williams, Assistant

WEST 21ST OFFICE
8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Heather Faron, Assistant

WEST 21ST OFFICE
7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Margi Dochow, Assistant

WEST MAPLE OFFICE
10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE
8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Angela Ruda, Assistant
Beverly Love-Hetzel, Assistant
Crystal Driskill, Assistant
Brenda Haylor, Closer
Sherri McAnelly, Assistant
Traci Winter, Assistant

DERBY OFFICE
1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Dottie Amend, Manager
Lloyd Sacket, Closer
Julie Titus, Assistant

TITLE SERVICES
FIRST AMERICAN TITLE RESIDENTIAL TITLE
434 N. Main
Wichita, KS 67202
(316) 267-8371

COMMERCIAL SERVICES
Glenn B. Edwards, Manager
Lisa Walls, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Tonya Ridpath, Assistant

RESIDENTIAL SERVICES
Scott P. Brown, Manager
Caren Dressler, Examiner
Cheryl Kessinger, Examiner
Heather Kamphaus, Examiner
James Leftwich, Examiner
Jan McGrath, Examiner
JoAnn Childers, Examiner
Karen Frye, Examiner

Julie Green, Assistant
Nancy Tiger, Assistant
Sondra Green, Customer Service
Tania Echevarria, Assistant

LIMITED TITLE SERVICES
Matrice Reddick, Title Searches
Stephanie Thummel, Title Searches

RECORDING SERVICES
Teri Rodiek, Recording Desk

POLICY SERVICES
Judy Argyle, Policy Manager
Stephanie Liby, Policy Production

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black-Kerth, Accounts Receivable

MARKETING PERSONNEL
434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES
434 N Main
Wichita, KS 672032
(316) 267-8371
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE
434 N Main
Wichita, KS 67202
(316) 648-9908
Charles Hughes, IT Solutions



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