

# FEB 2009 TREM REPORT

## SEDGWICK COUNTY

### BUILDING UNITS - FEB

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2008	2009		2008	2009		2008	2009		2008	2009	
Wichita	74	53	-29%	2	0	-200%	48	0	-100%	\$29,211,724	\$4,884,860	-84%
Derby	4	10	+150%	--	--	--	--	--	--	\$ 815,000	\$1,655,100	+104%
Colwich	0	0	--	--	--	--	--	--	--	0	0	--
Haysville	7	3	-58%	--	--	--	--	--	--	\$ 968,375	\$ 336,110	-66%
Mulvane	2	0	-200%	--	--	--	--	--	--	\$ 175,000	0	-100%
Valley Center	0	1	+100%	--	--	--	--	--	--	0	\$ 250,000	+100%
Maize	0	7	+700%	--	--	--	--	--	--	0	\$1,320,100	+100%
Park City	11	4	-64%	--	--	--	--	--	--	\$ 1,399,200	\$ 480,100	-66%
Cheney	3	0	-300%	--	--	--	--	--	--	\$ 428,100	0	-100%
Sedgwick Co.	10	3	-70%	--	--	--	--	--	--	\$ 2,614,524	\$ 676,000	-75%
Andover	11	4	-64%	0	3	+300%	--	--	--	\$ 2,473,884	\$1,342,854	-47%
Augusta	4	1	-75%	2	0	-200%	--	--	--	\$ 602,369	\$ 116,035	-81%
El Dorado	5	0	-500%	--	--	--	--	--	--	\$ 1,300,500	0	-100%
Rose Hill	2	0	-200%	--	--	--	--	--	--	\$ 470,000	0	-100%

### BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2008	2009		2008	2009		2008	2009	
Wichita	294	97	-68%	160	97	-40%	\$41,883,384	\$9,243,821	-78%
Derby	8	17	+113%	8	17	+113%	\$ 1,348,000	\$2,781,500	+107%
Colwich	0	0	--	0	0	--	0	0	--
Haysville	9	5	-45%	9	5	-45%	\$ 1,428,375	\$ 658,010	-54%
Mulvane	3	2	-34%	3	2	-34%	\$ 300,000	\$ 180,000	-40%
Valley Center	5	1	-80%	5	1	-80%	\$ 931,725	\$ 250,000	-74%
Maize	1	8	+700%	1	8	+700%	\$ 350,000	\$1,655,100	+373%
Park City	16	4	-75%	16	4	-75%	\$ 2,219,700	\$ 480,100	-79%
Cheney	3	0	-300%	3	0	-300%	\$ 428,100	0	-100%
Sedgwick Co.	19	9	-53%	19	9	-53%	\$ 4,218,499	\$1,969,900	-54%
Andover	29	7	-76%	29	5	-83%	\$ 6,587,568	\$1,342,854	-80%
Augusta	7	2	-72%	6	2	-67%	\$ 686,414	\$ 179,019	-74%
El Dorado	8	0	-800%	8	0	-800%	\$ 1,645,500	0	-100%
Rose Hill	4	1	-75%	4	1	-75%	\$ 700,000	\$ 390,000	-45%

### MORTGAGES

	2008	2009	
FEBRUARY			
Mortgages	1,711	1,887	+11%
Consideration	\$212,235,872	\$192,572,485	-10%
Deeds	1,421	1,333	-7%
YEAR TO DATE			
Mortgages	3,391	3,328	-2%
Consideration	\$404,098,641	\$367,206,304	-10%
Deeds	3,017	2,502	-18%

### FORECLOSURES

	2009	2008	2007	2006	2005
Current Month	170	192	161	190	144
Year to date	350	411	318	401	335

Our Offices will be closed:

Monday, May 25, 2009  
Friday, July 3, 2009

#### TREM CONTACT

Mark Moss

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EMAIL mamoss@firstam.com



*First American Title*

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

## RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

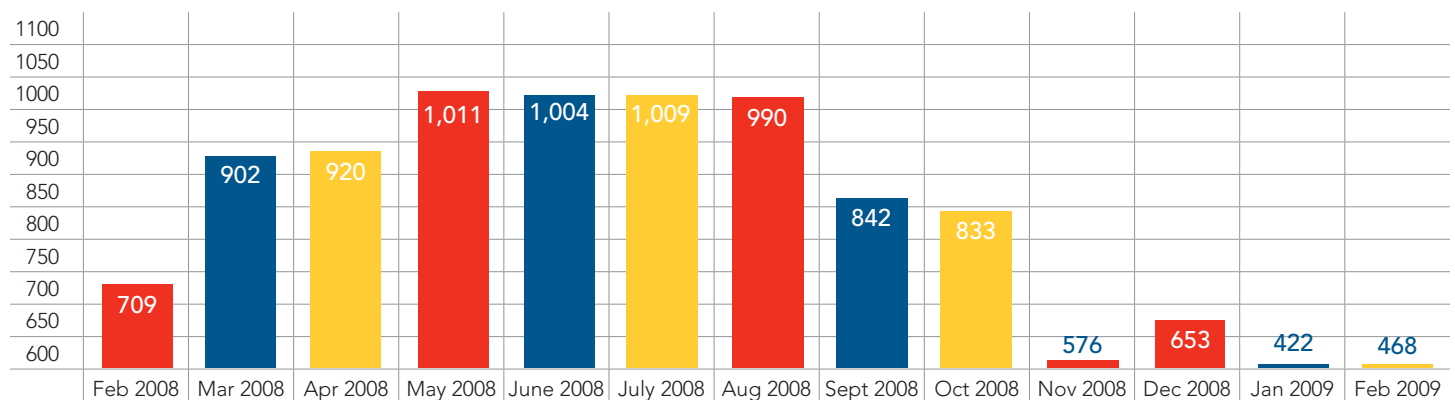
Lender	No.	Total Amount	Conventional	FHA	VA	Other
BANK OF AMERICA	70	\$9,840,592	59	10	1	0
BANK OF THE WEST	61	\$7,001,804	47	9	3	2
BNC NAT'L BK	23	\$3,227,736	1	20	2	0
BOEING WICHITA CU	32	\$3,204,160	32	0	0	0
CAPITOL FSB	155	\$19,185,279	155	0	0	0
CITIZENS BK/KS	11	\$1,565,205	11	0	0	0
CITY/WICHITA NBRHD IMPROVEMNT	73	\$301,080	73	0	0	0
COMMERCE BK	13	\$1,976,300	12	0	0	1
COUNTRYWIDE BK	94	\$14,772,853	69	20	5	0
CREDIT UNION/AMERICA	36	\$5,051,305	36	0	0	0
EMPRISE BK	35	\$3,786,470	33	0	0	2
EQUITY BK	30	\$4,520,371	17	10	2	1
FIDELITY BK	73	\$7,380,662	51	15	6	1
GARDEN PLAIN ST BK	13	\$1,408,566	11	0	0	2
HUTCHINSON CU	18	\$2,188,876	18	0	0	0
INTRUST BK	71	\$6,118,323	70	0	0	1
KANZA BK	26	\$3,227,950	25	0	0	1
LEGACY BK	21	\$2,443,719	19	2	0	0
MERITRUST CU	25	\$2,854,485	25	0	0	0
METLIFE HM LNS	178	\$26,124,154	101	64	13	0
MIDAMERICAN CU	14	\$2,300,260	14	0	0	0
OPEN MTG	11	\$1,339,970	0	11	0	0
*OTHER INSTITUTIONAL LENDERS	34	\$4,503,297	34	0	0	0
PRIMARY RESID'L MTG	15	\$2,047,572	4	11	0	0
PRIVATE INDIVIDUAL	12	\$4,972,876	2	0	0	10
QUICKEN LNS	15	\$2,438,940	10	5	0	0
REGENT FIN'L	20	\$2,318,363	0	20	0	0
ROSE HILL BK	16	\$987,500	15	0	0	1
SECURITY SVGS BK	37	\$4,552,802	22	15	0	0
SUNFLOWER BK	15	\$2,157,146	14	0	0	1
USAA FSB	17	\$2,916,475	7	0	10	0
VERUS BK	19	\$2,617,066	13	6	0	0
WELLS FARGO BK	65	\$9,369,242	57	8	0	0
WICHITA FCU	13	\$1,394,100	13	0	0	0
126 Lenders with less than 10 loans	367	\$48,522,951	246	83	24	14
<b>GRAND TOTAL</b>	<b>1,728</b>	<b>\$218,618,450</b>	<b>1,316</b>	<b>309</b>	<b>66</b>	<b>37</b>



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### # of Residential Sales - 12 Month Trend



Wichita Area Association of Realtors® MLS Statistics Report as of 03/12/2009

## Employee Spotlight



**Jennifer Weast** - Escrow Department Manager based out of 434 N Main

Jennifer has a vast understanding of the title business having held almost every position imaginable; from courier to closer, to accounting to human resources to management. Her genuine concern of people, great listening skills and warm hospitality make Jennifer perfect for the job of managing people. When you walk by her office you will always be greeted with a warm smile and cheerful "hello". "Less is more" is the mantra she lives by. The favorite part of Jennifer's job is the opportunity to work with so many great people. Jennifer also enjoys cross-stitching, camping, KU basketball, eating at the Capital Grille on the Plaza in Kansas City and spending time with family and friends. She and her husband of 26 years have two sons and three Yorkies.

Office: 316.267.8371 \* Fax: 316.267.8115 \* Email: [jweast@firstam.com](mailto:jweast@firstam.com)

## First American Title Locations

### CLOSING SERVICES

#### FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Diana Bower, Manager  
Jewel Hidalgo, Closer  
Marsha Francis, Closer  
Cindy Kandt, Assistant  
Debbie Oden, Assistant

#### FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

#### MAIN OFFICE

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Jennifer Weast, Closing Dept. Manager  
Aliene Powers, Assistant  
Cathy Minkler, Assistant  
Janis Biggs, Closer  
Lonneta Madden, Closer  
Marilyn Armer, Earnest Money  
Pam Burns, Assistant  
Sandra Park, Closer  
Teresa Martinez, Assistant

#### EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150  
Wichita, KS 67206  
(316) 634-6300  
Deb Kimble, Manager  
Bobbie Estes, Closer  
Colleen Christy, Assistant  
Erin Sholtz, Closer  
Heather Faron, Assistant  
Kim Skoumal, Assistant  
Kris Scott, Closer

#### EAST CENTRAL OFFICE

12221 E. Central  
Wichita, KS 67206  
(316) 685-0667  
Kristi Weisbrodt, Manager  
Becky Cast, Assistant

#### EAST 13TH OFFICE

6530 E. 13th  
Wichita, KS 67206  
(316) 652-1401  
Linde Ohmes, Manager  
Roxan Williams, Assistant

#### EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100  
Wichita, KS 67206  
(316) 685-0500  
Amy Shepherd, Closer  
Jocynnda Bolster, Assistant

#### EAST HARRY OFFICE

10811 E. Harry  
Wichita, KS 67207  
(316) 618-0115  
Angie Engels, Manager  
Deana Henrie, Assistant

#### WATERFRONT OFFICE

1635 Waterfront Parkway  
Wichita, KS 67206  
(316) 928-4200  
Karrie Bailey, Manager  
Tiffany Jackson, Assistant

#### NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112  
Wichita, KS 67205  
(316) 722-2463  
Judy Beall, Manager  
Nina Copeland, Assistant

#### NORTH RIDGE OFFICE

3531 N. Ridge Road  
Wichita, KS 67205  
(316) 773-3333  
Amber Ketchum, Manager  
Norma Janzen, Assistant

#### WEST 13th OFFICE

8442 W. 13th, Suite 103  
Wichita, KS 67212  
(316) 721-4888  
Angee Carroll, Closer  
Karen McGregor, Closer  
Mindy Williams, Assistant

#### WEST 21ST OFFICE

7926 W. 21st St. N.  
Wichita, KS 67205  
(316) 854-0070  
Juline Wallweber, Manager  
Margi Dochow, Assistant

#### WEST MAPLE OFFICE

10100 W. Maple  
Wichita, KS 67209  
(316) 554-2872  
Donna Osterman, Manager  
Mary Morris, Assistant

#### WEST MAPLE OFFICE

8406 W. Maple  
Wichita, KS 67209  
(316) 721-6500  
Tonnya Lewis, Manager  
Angela Ruda, Assistant  
Beverly Love-Hetzel, Assistant  
Crystal Driskill, Assistant  
Brenda Haylor, Closer  
Sherri McAnelly, Assistant  
Traci Winter, Assistant

#### DERBY OFFICE

1120 N. Rock Rd, Ste 300  
Wichita, KS 67037  
(316) 788-9093  
Dottie Amend, Manager  
Lloyd Sacket, Closer  
Julie Titus, Assistant

#### TITLE SERVICES

#### FIRST AMERICAN TITLE COMMERCIAL SERVICES

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Glenn B. Edwards, Manager  
Lisa Walls, Examiner  
Melissa Holland, Examiner  
Janet Harris, Assistant  
Tonya Ridpath, Assistant

#### FIRST AMERICAN TITLE RESIDENTIAL SERVICES

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Scott P. Brown, Manager  
Caren Dressler, Examiner  
Cheryl Kessinger, Examiner  
Jan McGrath, Examiner  
JoAnn Childers, Examiner  
Judy Cashard, Examiner  
Karen Frye, Examiner  
Nancy Tiger, Assistant  
Sondra Green, Customer Service  
Tania Echevarria, Assistant  
Matrice Reddick, Courthouse Services

#### LIMITED TITLE SERVICES

Heather Kamphaus, Examiner  
Stephanie Thummel, Title Searches

#### RECORDING SERVICES

Teri Rodiek, Recording Desk

#### POLICY SERVICES

Judy Argyle, Policy Manager  
Stephanie Liby, Policy Production  
LaFaye Sampson, Assistant

#### ADMIN. DEPARTMENT

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Craig Burns, Kansas State Mngr  
David Armagost, County Mgr  
David Wood, Office Counsel  
Donna Ostreng, Accts Payable  
Marty Armbruster, Switchboard  
Virginia Black-Kerth, Accounts Receivable

#### MARKETING PERSONNEL

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Michael Brown, Sales Manager  
Chris Ketzner, Realtor Rep  
Dottie Amend, Realtor Rep  
Linda Lea Voss, Director of Marketing  
Mark Moss, Lender Rep  
Sharon Wieters, New Home Rep  
Sue Hoefgen, Realtor Rep

#### COORDINATION SERVICES

434 N Main  
Wichita, KS 672032  
(316) 267-8371  
Traci Winter, Coordinator

#### HOME WARRANTY

(316) 312-0197  
Tracy Pryor, Area Manager

#### TECHNOLOGY ADVANTAGE

434 N Main  
Wichita, KS 67202  
(316) 648-9908  
Charles Hughes, IT Solutions



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