

**DECEMBER**

	<u>UNITS</u> <u>SINGLE FAMILY</u>			<u>UNITS</u> <u>2-3-4 FAMILY</u>			<u>UNITS</u> <u>MULTI FAMILY</u>			<u>CONSIDERATION</u>		
	<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>	
Wichita	117	136	+17%	4	62	+1450%	0	24	+100%	\$ 12,518,789	\$ 18,052,880	+45%
Derby	9	9	--	0	0	--	0	0	--	\$ 947,490	\$ 1,046,177	+11%
Colwich	0	2	+200%	0	0	--	0	0	--	\$ 0	\$ 193,650	+100%
Haysville	6	2	-67%	0	0	--	0	0	--	\$ 861,800	\$ 292,000	-67%
Mulvane	1	7	+600%	0	0	--	0	0	--	\$ 203,000	\$ 1,072,000	+429%
Valley Center	3	1	-67%	0	0	--	0	18	+100%	\$ 420,000	\$ 1,149,900	+174%
Maize	1	0	-100%	0	0	--	0	0	--	\$ 118,500	\$ 0	-100%
Park City	7	8	+15%	0	0	--	0	0	--	\$ 881,200	\$ 1,044,672	+19%
Cheney	1	0	-100%	0	0	--	0	0	--	\$ 157,451	\$ 0	-100%
Sedgwick Co.	18	22	+23%	0	0	--	0	0	--	\$ 4,398,000	\$ 5,457,750	+25%
Andover	12	22	+84%	0	0	--	0	0	--	\$ 1,799,250	\$ 3,653,191	+104%
Augusta	4	9	+125%	2	0	-200%	5	0	-500%	\$ 756,430	\$ 1,384,756	+84%
El Dorado	0	2	+200%	0	0	--	0	0	--	\$ 0	\$ 244,000	+100%
Rose Hill	2	1	-50%	0	0	--	0	0	--	\$ 221,900	\$ 138,000	-38%

**YEAR TO DATE**

	<u>UNITS</u>			<u>PERMITS</u>			<u>CONSIDERATION</u>		
	<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>	
Wichita	1,628	1,782	+10%	1,504	1,680	+12%	\$ 153,828,280	\$ 179,225,349	+17%
Derby	515	146	-72%	206	140	-33%	\$ 28,270,157	\$ 18,294,811	-32%
Colwich	14	13	-8%	14	13	-8%	\$ 1,458,225	\$ 1,382,650	-6%
Haysville	94	105	+12%	93	60	-36%	\$ 10,813,529	\$ 10,050,602	-8%
Mulvane	41	43	+5%	39	43	+11%	\$ 5,658,700	\$ 6,030,000	+7%
Valley Center	103	66	-36%	58	51	-13%	\$ 10,104,965	\$ 8,644,879	-15%
Maize	22	6	-73%	22	6	-73%	\$ 2,358,816	\$ 719,700	-70%
Park City	112	88	-22%	112	88	-22%	\$ 12,797,105	\$ 10,378,328	-19%
Cheney	9	5	-45%	9	5	-45%	\$ 1,224,451	\$ 476,693	-62%
Sedgwick Co.	256	224	-13%	256	224	-13%	\$ 48,722,154	\$ 47,462,089	-3%
Andover	186	219	+18%	183	216	+19%	\$ 27,133,577	\$ 33,923,672	+26%
Augusta	53	52	-2%	51	51	--	\$ 5,496,877	\$ 5,051,747	-9%
El Dorado	40	26	-35%	39	26	-34%	\$ 4,384,230	\$ 3,262,000	-26%
Rose Hill	41	16	-61%	37	16	-57%	\$ 4,711,275	\$ 3,098,708	-35%

**MORTGAGES**

	<u>2003</u>	<u>2004</u>	
<b>DECEMBER</b>			
Mortgages	2,937	2,636	-11%
Consideration	\$ 269,753,878	\$ 252,450,394	-7%
Deeds	2,317	2,154	-8%
<b>YEAR TO DATE</b>			
Mortgages	44,572	33,620	-25%
Consideration	\$ 4,233,726,926	\$ 3,336,606,345	-22%
Deeds	24,269	24,042	-1%

**All Security Title Offices will be closed:**

**Monday, February 21, 2005**



**MORTGAGE REPORT**

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
American General Finance	14	\$463,073	14	\$463,073						
American Home Mortgage	24	\$2,285,116			22	\$1,947,440			2	\$337,676
Ameriquest Mortgage Company	12	\$1,369,763			12	\$1,369,763				
Andover State Bank	10	\$836,300	9	\$692,300	1	\$144,000				
Argent Mortgage Company, LLC	17	\$1,868,964			17	\$1,868,964				
Bank of America	106	\$9,816,745	34	\$3,021,216	68	\$6,408,813	4	\$386,716		
Beneficial Mortgage Co. of Ks	32	\$2,231,189	32	\$2,231,189						
Boeing Credit Union	72	\$5,025,744	15	\$1,383,800	57	\$3,641,944				
Capitol Federal Savings Bank	142	\$14,173,864	32	\$3,313,750	110	\$10,860,114				
Central National Bank	11	\$2,403,725	7	\$1,852,500	4	\$551,225				
Chase Manhattan Mtg Corp	11	\$1,176,654	1	\$51,775	9	\$1,010,300			1	\$114,579
Chisholm Trail State Bank	17	\$1,752,875	17	\$1,752,875						
Citibank Federal Savings Bank	12	\$560,500	12	\$560,500						
Citifinancial, Inc.	30	\$814,814	30	\$814,814						
Citywide Mortgage Associates, Inc.	11	\$1,042,124			11	\$1,042,124				
Commerce Bank	11	\$4,374,950	10	\$4,256,200	1	\$118,750				
Commercial Federal Bank	146	\$9,553,727	91	\$3,770,588	41	\$4,776,620	14	\$1,006,519		
Concord Mortgage Co.	35	\$3,201,641	4	\$94,897	15	\$1,850,424	14	\$1,058,252	2	\$198,068
Conway Bank	12	\$1,708,011	12	\$1,708,011						
Countrywide Home Loans, Inc	69	\$5,505,589	21	\$578,281	44	\$4,546,952	2	\$157,611	2	\$222,745
Credit Union of America	37	\$1,863,637	26	\$891,387	11	\$972,250				
Emprise Bank	44	\$4,836,180	44	\$4,836,180						
Executive Mortgage Group Inc	10	\$1,145,971			3	\$351,400	7	\$794,571		
Fidelity Bank	66	\$6,214,874	22	\$1,904,000	23	\$2,712,866	19	\$1,415,941	2	\$182,067
Fieldstone Mortgage Company	16	\$1,291,450			16	\$1,291,450				
First Choice Fed.Cr.Un.	10	\$321,588			10	\$321,588				
First Franklin Financial Corp.	15	\$1,241,350	4	\$123,440	11	\$1,117,910				
First Horizon Home Loan Corp	147	\$12,476,338	2	\$90,000	117	\$10,132,729	28	\$2,253,609		
Garden Plain State Bank	14	\$1,098,473	10	\$631,586	4	\$466,887				
Homecomings Fin. Network Inc	17	\$1,833,107	2	\$75,791	15	\$1,757,316				
Individuals as lender	28	\$10,713,739	26	\$10,628,039	2	\$85,700				
Intervale Mortgage Corp	16	\$1,275,750			16	\$1,275,750				
INTRUST Bank-Wichita	100	\$15,402,115	71	\$11,204,593	29	\$4,197,522				
JP Morgan Chase Bank	11	\$465,374	11	\$465,374						
KANZA Bank	11	\$1,132,150	6	\$685,350	5	\$446,800				
Legacy Bank	34	\$4,397,079	26	\$3,614,529	8	\$782,550				
M & I Bank, FSB	13	\$1,018,617			13	\$1,018,617				
Meritage Mortgage Corp	12	\$797,430			12	\$797,430				
Michigan Fidelity Acceptance Corp.	40	\$3,819,920			40	\$3,819,920				
MILA, Inc.	20	\$1,111,864	1	\$22,580	19	\$1,089,284				
Mortgage Centre, L.C.	76	\$9,760,746			58	\$7,811,925	13	\$1,323,574	5	\$625,247
Mulvane State Bank	14	\$1,632,641	14	\$1,632,641						
National City Mortgage Co.	13	\$1,089,694			10	\$781,475	3	\$308,219		
New Century Mortgage Corp	10	\$987,055			10	\$987,055				
Option One Mortgage Corp.	12	\$1,029,272	12	\$1,029,272						
Prairie State Bank	60	\$5,820,294	48	\$4,095,309	11	\$1,581,845			1	\$143,140
Priority Mortgage Corp.	12	\$1,055,800			10	\$927,950	2	\$127,850		
RBC Mortgage	12	\$1,153,100	2	\$145,850	10	\$1,007,250				
Rose Hill State Bank	34	\$2,480,347	31	\$2,240,147	3	\$240,200				
Security Savings Bank	23	\$1,611,319	3	\$250,800	18	\$1,180,202	1	\$71,336	1	\$108,981
Southwest National Bank	10	\$1,867,107	10	\$1,867,107						
U.S. Bank N.A. ND	18	\$3,673,100	10	\$3,047,500	8	\$625,600				
USAA Federal Savings Bank	10	\$552,974	8	\$246,050	2	\$306,924				
Washington Mutual Bank	33	\$3,032,937	2	\$70,000	28	\$2,768,965			3	\$193,972
Wells Fargo Bank, N.A.	151	\$14,001,060	52	\$3,506,679	91	\$9,719,263	8	\$775,118		
Wells Fargo Financial Kansas	14	\$1,879,031	14	\$1,879,031						
Western Credit, Inc.	10	\$294,747	10	\$294,747						
Wilmington National Finance, Inc.	24	\$2,233,880			24	\$2,233,880				
181 Lenders with less than 10 each	513	\$62,556,265	252	\$38,176,490	237	\$22,564,591	18	\$1,281,532	6	\$533,652
<b>TOTAL</b>	<b>2,504</b>	<b>\$259,333,743</b>	<b>1,060</b>	<b>\$120,200,241</b>	<b>1,286</b>	<b>\$125,512,527</b>	<b>133</b>	<b>\$10,960,848</b>	<b>25</b>	<b>\$2,660,127</b>

**FORECLOSURES**

	2004	2003	2002	2001	2000
Current Month	158	139	122	118	92
Year to date	1833	1632	1409	1235	873



**MAIN: 434 N. Main.....267-8371**  
**Wichita Service Center Manager/Senior Vice President - Craig Burns**

**TITLE INSURANCE PRODUCTION****Title Insurance, Commitments in Process****Commercial - John Pyron, Sr VP/Manager**

Glenn Edwards    Melissa Williams  
 Scott Brown  
 Matrice Reddick, Assistant

**Residential - Robert Brown, Sr VP/Manager**

Karen Frye    Nancy Newton    Nancy Tiger  
 Cheryl Kessinger    Jan McGrath    Connie Modellmog  
 Norma Janzen

**Office Counsel**

Dave Wood

**Customer Service-Restrictions/Deeds**

Sondra Green

**Bookkeeping - Accounts Receivable**

Donna Ostreng    Virginia Black

**Abstracts, Certificates of Title, Ownership Lists, Title Reports**

Janet Harris    Heather Kamphaus

**Policies**

Judy Argyle  
 Stephanie Liby

**Recordings**

Tonya Ridpath

**Date Down - Title Insurance**

Annie Dietz

**Title Orders**

Donna Wassall

**Marketing**

Linda Lea Voss, Director of Marketing, TREM Report, Agency Representative  
 Mike Brown, Lender Representative  
 Chris Ketzner, Real Estate Agent Representative

**REAL ESTATE CLOSINGS**

**Make one call to "Coordinate Your Closing" – 316-462-1900**

**Senior Vice President/Manager - Jennifer Weast**

**BROADWAY: 200 N. Broadway, Suite 100.....462-1900**

**Manager**

Robbi McGuffey

**Earnest Money Information**

Nora Leonard

**MAIN: 434 N. Main.....267-8371**

**Closing Officers**

Diana Bower (Commercial)  
 Jewel Hidalgo (Commercial)  
 Angie Engels (Commercial)  
 Nancy Stolzle  
 Marsha Francis

**Closing Assistants**

Cindy Kandt  
 Mary White  
 Sandra Park  
 Cathy Minkler

**EAST: 8621 E. 21<sup>st</sup>, Suite 150.....634-6300**

Deana Henrie    Stephanie Mitchell  
 Sue Hoefgen    Kim Ellison  
 Trisha Powell

**EAST CENTRAL: 12221 E. Central.....685-0667**

Karrie Bailey    Kristi Paul

**EAST 13<sup>th</sup>: 6530 E. 13<sup>th</sup>.....652-1401**

Linde Ohmes    Hannah Lonergan

**WEST: 8442 W. 13<sup>th</sup>, Suite 103 .....721-4888**

Terry Hamer  
 Karen McGregor

**NORTH TYLER: 2121 N. Tyler, Suite 201.....773-6200**

Sharon Wieters    Colleen Christy  
 Carrol Soerries    Amber Ketchum

**DERBY: 1120 N. Rock Rd., Suite 300 .....788-9093**

Lloyd Sacket    Susie Spring

**SECURITY TITLE**

434 N. Main  
 Wichita, KS 67202



PRSRT STD  
 U.S. POSTAGE  
 PAID  
 Permit No. 422  
 Wichita, Kansas