

# AUG 2008 TREM REPORT

## SEDGWICK COUNTY

### BUILDING PERMITS - AUG

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2007	2008		2007	2008		2007	2008		2007	2008	
Wichita	117	75	-36%	8	0	-800%	48	--	-100%	\$15,313,917	\$ 7,908,094	-49%
Derby	13	19	+47%	--	--	--	--	--	--	\$ 2,258,257	\$ 3,746,281	+66%
Colwich	0	0	--	--	--	--	--	--	--	0	0	--
Haysville	2	3	+50%	--	--	--	--	--	--	\$ 295,000	\$ 440,250	+50%
Mulvane	0	0	--	--	--	--	--	--	--	0	0	--
Valley Center	3	2	-34%	--	--	--	--	--	--	\$ 464,500	\$ 353,500	-24%
Maize	2	2	--	--	--	--	--	--	--	\$ 399,192	\$ 698,200	+75%
Park City	4	2	-50%	--	--	--	--	--	--	\$ 416,100	\$ 243,000	-42%
Cheney	0	0	--	--	--	--	--	--	--	0	0	--
Sedgwick Co.	11	5	-55%	--	--	--	--	--	--	\$ 2,061,000	\$ 1,346,000	-35%
Andover	16	6	-63%	--	--	--	--	--	--	\$ 2,912,825	\$ 1,013,705	-66%
Augusta	1	2	+100%	--	--	--	--	--	--	\$ 92,760	\$ 165,746	+79%
El Dorado	2	2	--	--	--	--	--	--	--	\$ 182,000	\$ 220,000	+21%
Rose Hill	1	1	--	--	--	--	--	--	--	\$ 332,000	\$ 200,000	-40%

### BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2007	2008		2007	2008		2007	2008	
Wichita	1,212	1,255	+4%	1,075	804	-26%	\$117,271,669	\$127,560,452	+9%
Derby	89	81**	-9%	89	81**	-9%	\$ 12,614,429	\$ 14,317,284**	+14%
Colwich	3	2	-34%	3	2	-34%	\$ 313,710	\$ 323,800	+4%
Haysville	40	53	+33%	40	51	+28%	\$ 4,610,609	\$ 7,832,459	+70%
Mulvane	7	5	-29%	7	5	-29%	\$ 1,416,000	\$ 578,000	-60%
Valley Center	45	24	-47%	45	24	-47%	\$ 7,016,721	\$ 4,141,748	-41%
Maize	32	23	-29%	25	22	-12%	\$ 5,606,427	\$ 6,524,605	+17%
Park City	51	51	--	51	51	--	\$ 7,009,694	\$ 6,718,798	-5%
Cheney	8	8	--	7	8	+13%	\$ 995,000	\$ 993,100	-1%
Sedgwick Co.	90	96	+7%	90	96	+7%	\$ 19,960,444	\$ 22,230,207	+12%
Andover	126	91	-28%	125	86	-31%	\$ 28,921,311	\$ 18,010,077	-38%
Augusta	17	23	+36%	15	22	+47%	\$ 1,423,609	\$ 1,824,197	+29%
El Dorado	23	21	-9%	23	21	-9%	\$ 3,507,485	\$ 3,231,500	-8%
Rose Hill	21	11	-48%	21	11	-48%	\$ 3,604,169	\$ 2,299,900	-37%

\*\*Adjusted Figures

### MORTGAGES

	2007	2008	
Mortgages	2,456	1,889	-24%
Consideration	\$297,706,596	\$209,692,698	-30%
Deeds	2,176	1,795	-18%
YEAR TO DATE			
Mortgages	18,591	16,707	-11%
Consideration	\$2,241,474,664	\$2,029,494,184	-10%
Deeds	15,241	14,652	-4%

### FORECLOSURES

	2008	2007	2006	2005	2004
Current Month	182	201	171	167	143
Year to date	1373	1313	1438	1161	1225

Our Offices will be closed:  
 Thursday, November 27, 2008  
 Friday, November 28, 2008  
 Thursday, December 25, 2008  
 Friday, December 26, 2008

#### TREM CONTACT

Mark Moss

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EMAIL mamoss@firstam.com



*First American Title*

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

**RESIDENTIAL MORTGAGE FILINGS BY LENDER** Powered by First American CoreLogic, Inc.

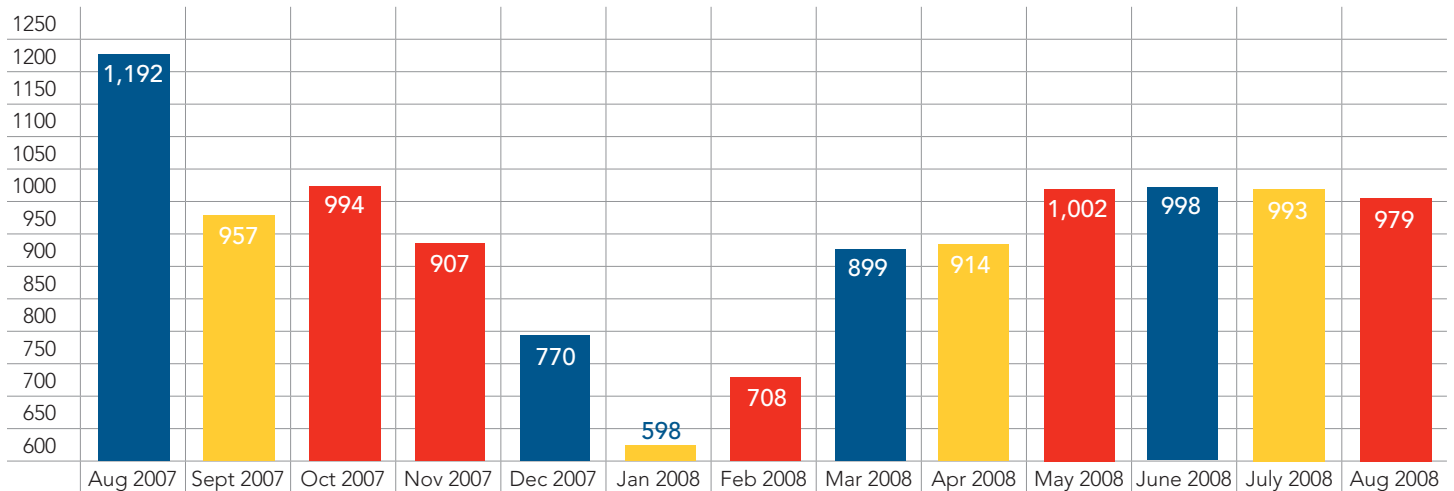
Lender	No.	Total Loan	Conventional	FHA	VA	Other
BANK OF AMERICA	87	\$10,589,703	67	18	2	0
BANK OF THE WEST	72	\$6,080,223	65	5	1	1
BOEING WICHITA CU	33	\$2,899,530	33	0	0	0
CAPITOL FSB	128	\$15,110,941	126	0	0	2
CHISHOLM TRAIL ST BK	10	\$876,400	9	0	0	1
CITIMORTGAGE	10	\$1,187,116	9	0	1	0
CITIZENS BK/KS	10	\$1,061,292	8	0	0	2
CITY/WICHITA NBRHD IMPROVEMNT	12	\$88,054	12	0	0	0
COMMERCE BK	16	\$1,346,817	15	1	0	0
COUNTRYWIDE BK	83	\$10,226,856	53	26	4	0
CREDIT UNION/AMERICA	83	\$4,273,973	83	0	0	0
EMPRISE BK	55	\$6,481,698	45	2	0	8
EQUITY BK	29	\$3,810,742	29	0	0	0
FEDERAL HM LN BK/TOPEKA	12	\$40,132	10	0	0	2
FIDELITY BK	71	\$6,471,786	39	30	2	0
FIRST CHOICE FCU	13	\$710,140	12	0	0	1
FIRST HORIZON HM LN	126	\$15,498,142	27	83	16	0
GARDEN PLAIN ST BK	13	\$1,171,666	12	0	0	1
HOME BK	10	\$781,276	7	3	0	0
INTRUST BK	108	\$11,349,344	103	1	2	2
JP MORGAN CHASE BK	13	\$1,133,690	11	2	0	0
KANZA BK	16	\$1,421,515	15	0	0	1
LEGACY BK	26	\$3,185,148	21	4	1	0
LIBERTY MTG	11	\$1,707,629	2	9	0	0
MIDAMERICAN CU	19	\$593,751	19	0	0	0
MISCELLANEOUS GOVT AGCY	10	\$126,264	8	0	0	2
PRIMARY RESID'L MTG	13	\$1,469,729	0	13	0	0
REGENT FIN'L	19	\$2,065,108	0	19	0	0
ROSE HILL BK	10	\$765,950	10	0	0	0
SECURITY SVGS BK	27	\$3,513,518	15	10	2	0
SUNFLOWER BK	15	\$1,581,875	15	0	0	0
UNIVERSAL MTG	21	\$2,442,677	1	15	5	0
USAA FSB	12	\$1,779,654	5	0	7	0
WACHOVIA MTG FSB	10	\$1,630,680	7	3	0	0
WELLS FARGO BK	62	\$8,269,749	40	16	6	0
WELLS FARGO FIN'L BK	16	\$285,500	16	0	0	0
WELLS FARGO FIN'L/KS	11	\$1,488,080	11	0	0	0
WESTERN CR	10	\$387,281	10	0	0	0
WICHITA FCU	11	\$1,081,500	11	0	0	0
136 Lenders with Less Than 10	375	\$37,747,368	251	81	13	30
<b>GRAND TOTAL</b>	<b>1,688</b>	<b>\$172,732,497</b>	<b>1,232</b>	<b>341</b>	<b>62</b>	<b>53</b>



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**# of Residential Sales - 12 Month Trend**



## Employee Spotlight



**Charles Hughes** - IT Solutions Manager at 434 N Main

Charles provides technology support and consultation services to the clients of First American Technology Advantage. Charles is married with 4 children. In his free time, Charles enjoys running, drawing, restoring his 1901 2-story home, spending time with his family, and computer programming. His favorite quote, which was written by his high school drawing teacher in his yearbook, is "To be good is not enough when you dream of being great!"  
Office: 316.648.9908 \* Fax: 316.267.8115 \* Email: chughes@firstam.com

## First American Title Locations

### CLOSING SERVICES

#### FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Diana Bower, Manager  
Jewel Hidalgo, Closer  
Marsha Francis, Closer  
Cindy Kandt, Assistant  
Debbie Oden, Assistant

#### FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

##### MAIN OFFICE

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Jennifer Weast, Closing Dept. Manager  
Aliene Powers, Assistant  
Janis Biggs, Closer  
LaFaye Sampson, Assistant  
Marilyn Armer, Earnest Money  
Sandra Park, Closer  
Teresa Martinez, Assistant

##### EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150  
Wichita, KS 67206  
(316) 634-6300  
Deb Kimble, Manager  
Bobbie Estes, Closer  
Colleen Christy, Assistant  
Erin Sholtz, Closer  
Hannah Martin, Assistant  
Kim Skoumal, Assistant  
Kris Scott, Closer  
Lamika Mack, Assistant  
Tiffany Edem, Assistant

##### EAST CENTRAL OFFICE

12221 E. Central  
Wichita, KS 67206  
(316) 685-0667  
Kristi Weisbrodt, Manager  
Becky Cast, Assistant

##### EAST 13TH OFFICE

6530 E. 13th  
Wichita, KS 67206  
(316) 652-1401  
Linde Ohmes, Manager  
Roxan Williams, Assistant

### EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100  
Wichita, KS 67206  
(316) 685-0500  
Debby Reed, Manager  
Jocynda Bolster, Assistant

### EAST HARRY OFFICE

10811 E. Harry  
Wichita, KS 67207  
(316) 618-0115  
Angie Engels, Manager

### WATERFRONT OFFICE

1635 Waterfront Parkway  
Wichita, KS 67206  
(316) 928-4200  
Karrie Bailey, Manager  
April Johnston, Assistant

### NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112  
Wichita, KS 67205  
(316) 722-2463  
Judy Beall, Manager  
Nina Copeland, Assistant

### NORTH RIDGE OFFICE

3531 N. Ridge Road  
Wichita, KS 67205  
(316) 773-3333  
Amber Ketchum, Manager  
Norma Janzen, Assistant

### WEST 13th OFFICE

8442 W. 13th, Suite 103  
Wichita, KS 67212  
(316) 721-4888  
Pam Burns, Branch Manager  
Angee Carroll, Closer  
Karen McGregor, Closer  
Mindy Williams, Assistant

### WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400  
Wichita, KS 67205  
(316) 440-9410  
Lonneta Madden, Manager  
Heather Faron, Assistant

### WEST 21ST OFFICE

7926 W. 21st St. N.  
Wichita, KS 67205  
(316) 854-0070  
Juline Wallweber, Manager  
Margi Dochow, Assistant

### WEST MAPLE OFFICE

10100 W. Maple  
Wichita, KS 67209  
(316) 554-2872  
Donna Osterman, Manager  
Mary Morris, Assistant

### WEST MAPLE OFFICE

8406 W. Maple  
Wichita, KS 67209  
(316) 721-6500  
Tonnya Lewis, Manager  
Angela Ruda, Assistant  
Beverly Love-Hetzel, Assistant  
Crystal Driskill, Assistant  
Brenda Haylor, Closer  
Sherri McAnelly, Assistant  
Traci Winter, Assistant

### DERBY OFFICE

1120 N. Rock Rd, Ste 300  
Wichita, KS 67037  
(316) 788-9093  
Dottie Amend, Manager  
Lloyd Sacket, Closer  
Julie Titus, Assistant

### TITLE SERVICES

#### FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main  
Wichita, KS 67202  
(316) 267-8371

#### COMMERCIAL SERVICES

Glenn B. Edwards, Manager  
Lisa Walls, Examiner  
Melissa Holland, Examiner  
Janet Harris, Assistant  
Tonya Ridpath, Assistant

#### RESIDENTIAL SERVICES

Scott P. Brown, Manager  
Caren Dressler, Examiner  
Cheryl Kessinger, Examiner  
Heather Kamphaus, Examiner  
James Leftwich, Examiner  
Jan McGrath, Examiner  
JoAnn Childers, Examiner  
Karen Frye, Examiner

Julie Green, Assistant  
Nancy Tiger, Assistant  
Sondra Green, Customer Service  
Tania Echevarria, Assistant

#### LIMITED TITLE SERVICES

Matrice Reddick, Title Searches  
Stephanie Thummel, Title Searches

#### RECORDING SERVICES

Teri Rodiek, Recording Desk

#### POLICY SERVICES

Judy Argyle, Policy Manager  
Stephanie Liby, Policy Production

#### ADMIN. DEPARTMENT

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Craig Burns, Kansas State Mngr  
David Armagost, County Mgr  
David Wood, Office Counsel  
Donna Ostreng, Accts Payable  
Marty Armbruster, Switchboard  
Virginia Black-Kerth, Accounts Receivable

#### MARKETING PERSONNEL

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Michael Brown, Sales Manager  
Chris Ketzner, Realtor Rep  
Dottie Amend, Realtor Rep  
Linda Lea Voss, Director of Marketing  
Mark Moss, Lender Rep  
Sharon Wieters, New Home Rep  
Sue Hoefgen, Realtor Rep

#### COORDINATION SERVICES

434 N. Main  
Wichita, KS 672032  
(316) 267-8371  
Melissa Houston, Coordinator

#### TECHNOLOGY ADVANTAGE

434 N. Main  
Wichita, KS 67202  
(316) 648-9908  
Charles Hughes, IT Solutions



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